Trellix

Trellix NDR:
Customer Stories

Modern network security challenges

Today's networks are exploding in scale and complexity, creating dangerous security blind spots across hybrid environments and through encrypted traffic. The lack of visibility, coupled with an escalating vulnerability crisis and the accelerating lateral movement of attackers, is overwhelming security teams. It results in complex investigations and crippling alert fatigue, giving attackers a critical advantage.

Why customers choose Trellix NDR

Customers choose Trellix Network Detection and Response (NDR) to achieve comprehensive security across their complex hybrid infrastructure. Trellix NDR uses risk-based intelligence to surface the most critical information and advanced AI to guide analyst investigation and response actions. With Attack Path Discovery, customers can visualize potential attack vectors by integrating vulnerability data with network topology. And, Trellix NDR provides high-fidelity detections through multi-layered detection across the MITRE ATT&CK framework, even for threats hidden in encrypted traffic.
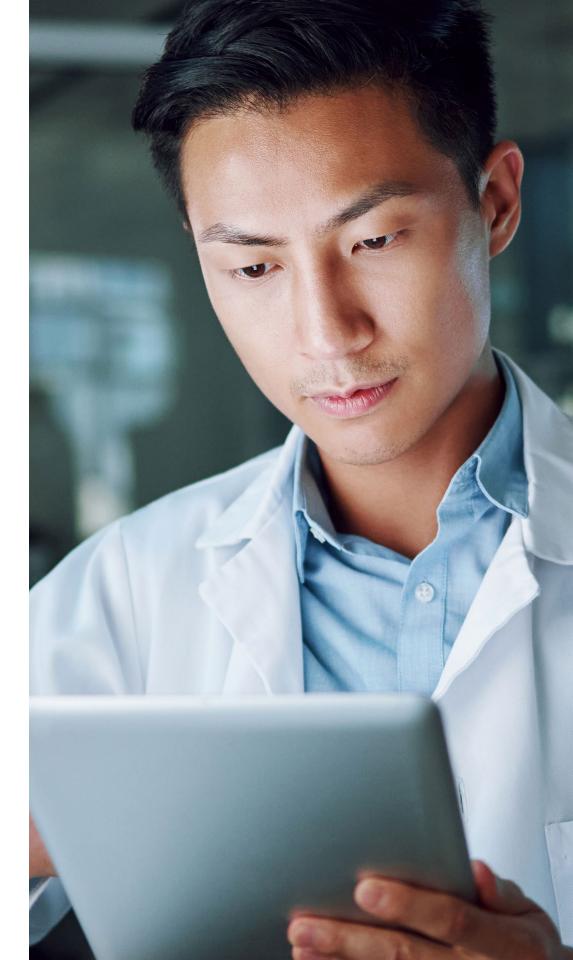
Customer success stories

Major healthcare provider secures network traffic

A large healthcare provider with over 50 hospitals urgently needed to close a security gap after an audit revealed a critical blind spot in its east-west internal network traffic. To protect continuous patient care, the customer implemented Trellix NDR. The organization achieved complete visibility across all 50+ locations on a single dashboard, consolidating event details and anomalies to simplify operations. The solution integrated threat detection with AI-driven investigation to automatically analyze and enrich alerts, helping analysts confidently respond to complex threats. Furthermore, Trellix NDR enabled automated threat containment through integration endpoint security, successfully reducing their mean time to respond (MTTR) from hours to minutes. This optimized security foundation transformed a critical blind spot into a core strength, ensuring a more resilient environment for patient care.

> **We didn't look at this as just an upcoming contract expiring; it was a strategic decision to consolidate our security posture and achieve tangible results.**

— **Director of Infrastructure,
Large Enterprise Health Care Company**

Customer success stories

Financial institution unifies network security

A major financial institution was challenged by fragmented tools and information overload, struggling to achieve a full-context view of network attacks. By implementing Trellix NDR, the organization transformed its security posture, gaining a critical global search capability for rapid investigation that enabled the team to share complex filters, boost collaboration, and automatically link all related events to create a clear attack narrative. Importantly, Trellix NDR integrates with the organization's endpoint detection and response (EDR) solution, enabling analysts to take swift action directly from a single interface.

" Trellix NDR offers advanced detection capabilities that ensure the targeted attacks are detected and blocked even before they arrive on the network. "

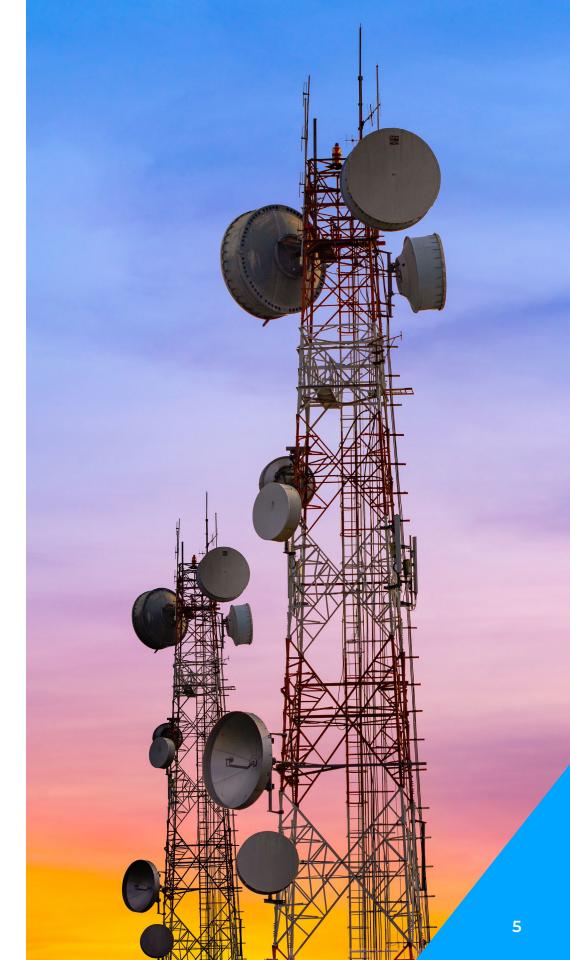— **VP of Network Operations, Financial Services**

Customer success stories

Telecom detects high-priority threats

Trellix NDR helped a major global telecommunications provider detect a suspected data exfiltration—a previously unknown, high-priority threat. By leveraging their existing Trellix appliances, the customer optimized their existing assets rather than spending time and money to procure and deploy a new solution. This dual benefit of security validation and financial savings led the client to retain and expand its security infrastructure, and to urgently add enhanced forensic analysis capabilities (Trellix PX) after a severe, multimillion-dollar attack targeted a close business partner.

Tech provider gains attack path cover

A Latin American services and technology provider successfully repositioned its network architecture, achieving superior performance and substantial cost savings by fully leveraging its existing Trellix Network Security (NX) as part of the Trellix NDR solution for internal east-west traffic visibility. As part of the shift, the technology provider gained comprehensive "attack path cover" and critical integrations with tools such as Tenable and Qualys. By strategically combining Trellix NX functionality with Trellix NDR, they achieved both enhanced visibility and greater cost-effectiveness across their entire security infrastructure.

Hear what customers say about Trellix NDR

"I really recommend Trellix NDR because it does not leave any attack unseen with network detection and response."

— Director of Network Operations, Pharmaceutical

"The breadth of services offered from Trellix, along with the product capabilities and product performance gives us the reliable detection we need to protect our network."

— Network Security Admin, Education Services Company

"In my opinion, Trellix NDR is great for our network security solutions and they provide responsive customer support."

— Director, Threat Response and Operations, Financial Services

"Trellix NDR helps us to adapt to the changing needs of our organization and the increasing volume of network traffic."

— Information Technology Manager, Government

Transform your network security with Trellix NDR.
Learn more. Request a demo.