

Is email secure?

Is email security still a concern for you?

What are your email security challenges?

Do Messaging Platform Providers provide real security?

The Statistics

Email Security is still relevant

12:1

We see 12 malicious URLs for each one malicious attachment **91**%

of cyberattacks begin with spear phishing >25%

Detected filetypes are MS Office Docs 10%

Emails remediated post delivery



The Statistics

Email Security is still relevant

Products and Brands Most Targeted by Email Phishing Q1 2023

38%

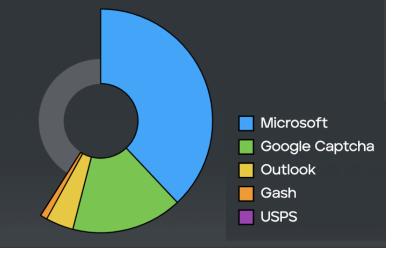
Though hundreds of brands were targeted, Microsoft products accounted for the most by a long shot in Q1 2023.



30%

The United States and Korea were the primary victims of email phishing attempts in Q1, receiving almost two thirds of all global phishing attempts.

1. United States	30%
2. South Korea	29%
3. Taiwan	10%
4. Brazil	8%
5. Japan	7%



Evasion Techniques Most Used in Phishing Attacks Q1 2023

79%

302 Redirect Based Evasion was the most prevalent evasion technique used by phishing attacks in

46%

Captcha-based attacks increased significantly (46%) in Q1 compared to Q4 2022.



The Statistics

Email Security is still relevant

USD 1.44M

Increase in data breach costs for organizations that had high levels of security system complexity

Organizations that reported low or no security system complexity experienced an average data breach cost of USD 3.84 million in 2023. Those with high levels of security system complexity reported an average cost of USD 5.28 million, representing an increase of 31.6%.

USD 4.45 million

The global average cost of a data breach in 2023 was USD 4.45 million, a 15% increase over 3 years.

		2023	2022
1	↑	United States USD 9.48 million	United States USD 9.44 million
2	↑	Middle East USD 8.07 million	Middle East USD 7.46 million
3	\downarrow	Canada USD 5.13 million	Canada USD 5.64 million
4	\downarrow	Germany USD 4.67 million	United Kingdom USD 5.05 million
5	\	Japan USD 4.52 million	Germany USD 4.85 million

1 in 3

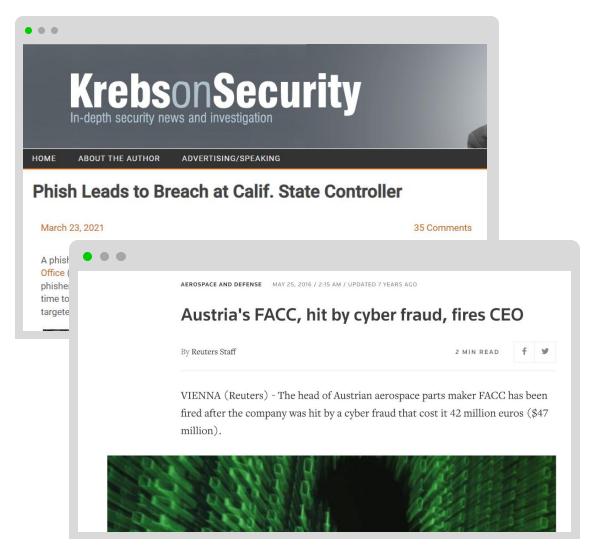
Number of breaches identified by an organization's own security teams or tools Only one-third of companies discovered the data breach through their own security teams, highlighting a need for better threat detection. 67% of breaches were reported by a benign third party or by the attackers themselves. When attackers disclosed a breach, it cost organizations nearly USD 1 million more compared to internal detection.

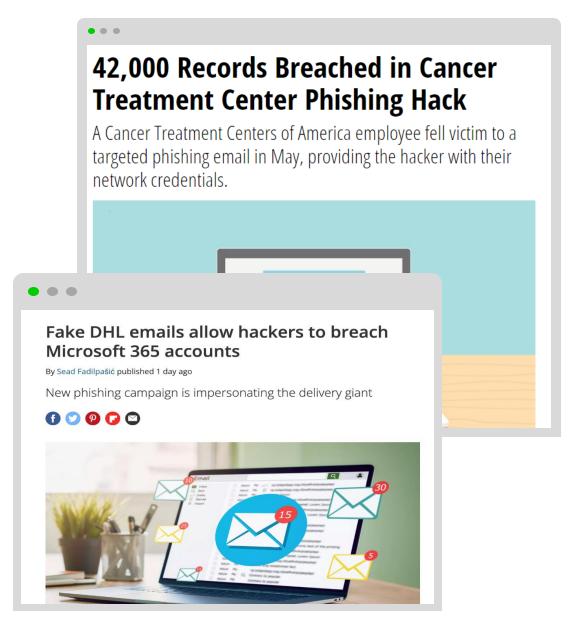


Cost of a Data Breach Report 2023



It only takes one...







How can we secure email?



Detection is the best defense



Despite extensive training, statistics show that human error remains a leading cause of successful phishing attacks

Threat Actors are constantly improving techniques

The volume of attacks has increased exponentially.





We catch what others miss

Trellix identifies and blocks all email threat categories

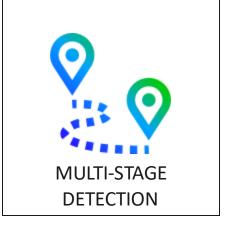














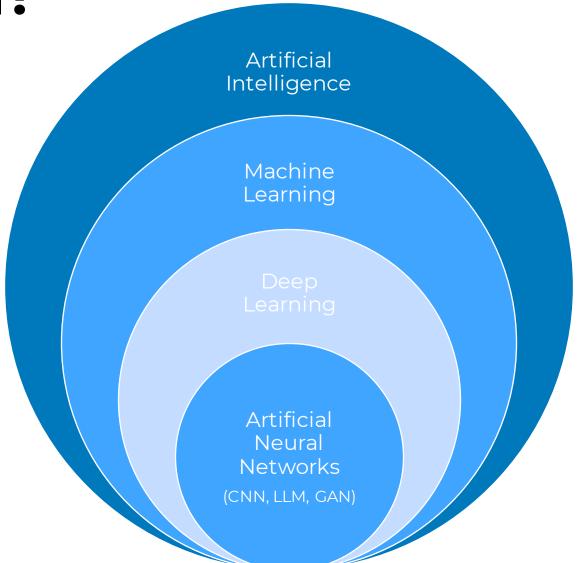


Trellix Ranks #1 in SE Labs Report



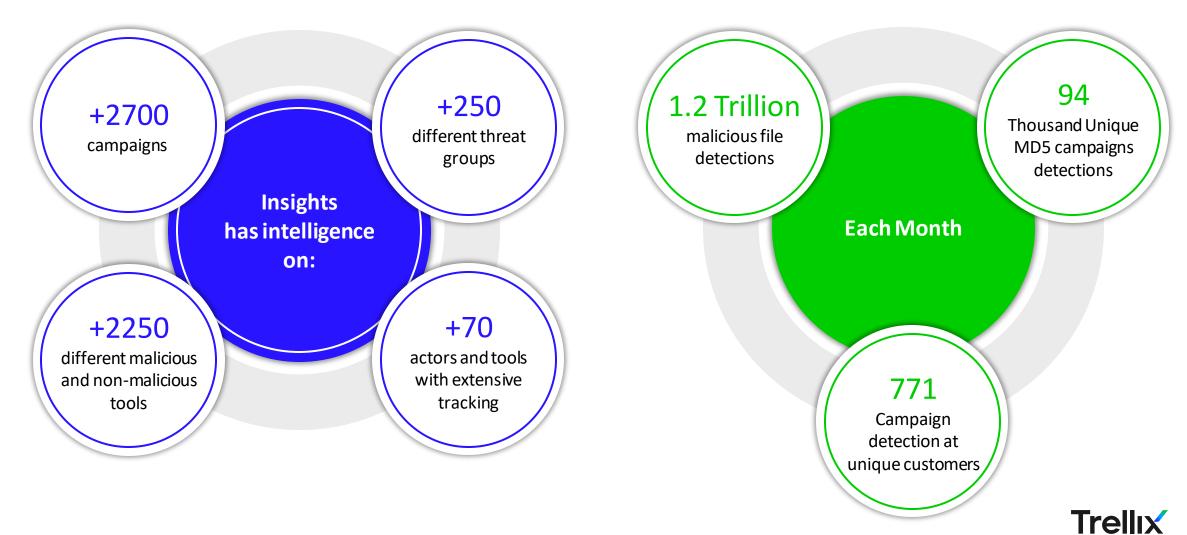
Artificial Intelligence

What is AI?





Intelligence-led detection



Advanced URL Defense for Email

Scalable URL detection using big data

Signature-based detections

Dynamic detections

Intelligence-led context and detection

Retroactive weaponization detections



Machine Learning

Advanced URL Defense

Deep learning phishing detection

Image classification

Credential phishing through application impersonation



Analytics-based phishing detection

Compares new page content against known phishing sites

Inspects URL and phishing site content

Intelligence aggregation

Social media monitoring

C2 domains





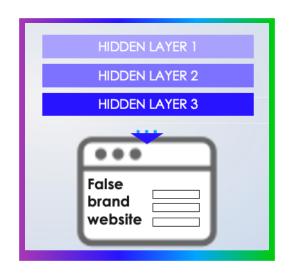
Multiple ML models detect Phishing

Visual Inspection

Advanced URL Defense plug in

Image classification engine
(Compiles/compares screenshots of commonly targeted brands against URLs in an email)

Provides brand targeting insight

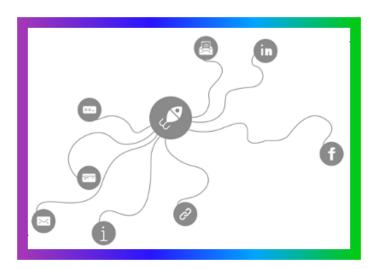


Site Inspection

Compares new page content against known phishing sites

Inspects URL and phishing site content

Crawls and inspects content links





We catch what competitors miss



Targeted attacks missed per year by Microsoft across 1058 customers



Targeted attacks missed per year by Proofpoint across 980 customers



Targeted attacks missed per year by Mimecast across 625 customers

Trellix



Impersonation Detection

Technique: Impersonation



- CEO fraud or "whaling" impersonate senior executive asking for urgent wire transfer payment
- **Supplier impersonation** sending false invoices requesting fund transfers to fraudulent accts
- Email spoofing Display name,
 Legitimate domains, Lookalike domains
- Account takeovers attackers compromise an employe's account then ask for payment or sensitive data



Impersonation Detection

Techniques Used to Stop Evolving Inline Attacks







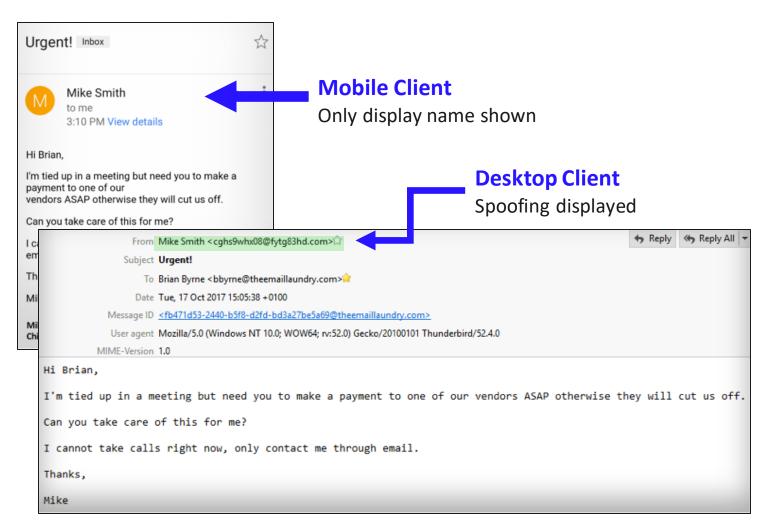
Reply-to Address & Message Header Analysis







Display name impersonates a trusted source





Detecting Brand Impersonation

Visual comparison with known brands



Image classification & inspection

Compares screenshots of commonly targeted brands with web pages referenced by suspicious URLs

(PhishVision)

Identify content coming from known phishing sites



Deep content inspection

Crawls and analyzes new domain and page content to identify reuse from known phishing sites

(Kraken)



Antispam Content Engine

Categories of Rules:

CEO Fraud Rules

Phishing (Financial, Email Accounts, Social Networks etc)

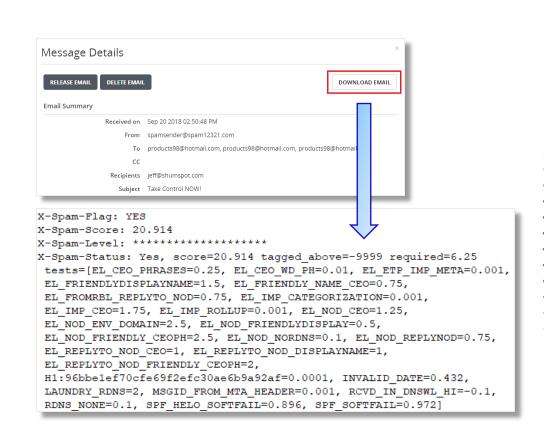
Snowshoe Spam

Explicit Content

Header Rule Checks

Hashes

GeoDist/Machine Learning





Results





Phishing

	Protection
Trellix Email Security	100
Microsoft Defender	100
WithSecure Email Security	100
Google Workspace Enterprise	98
Mailcow Open Source Solution	94

Business Email Compromise

	Protection
Trellix Email Security	100
Microsoft Defender	100
WithSecure Email Security	15
Google Workspace Enterprise	19
Mailcow Open Source Solution	15



Attachment Inspection

Technique: Malicious Attachments



- Password-protected.zip files containing ransomware
- Microsoft Office documents using macros to deploy malicious payloads
- Google docs containing an embedded .pdf doc to be downloaded to view, which then leads to a malicious executable
- Dropbox, Slack, and GitHub are all used as phishing lures



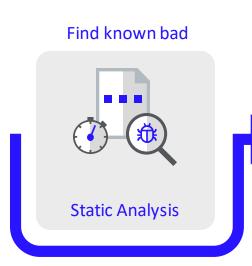
Technique: Malicious URLs



- Often disguised with alternate text or graphics
- Shortened using services like bit.ly
- Can lead to malicious sites for credential harvesting
- Used to download a payload such as ransomware

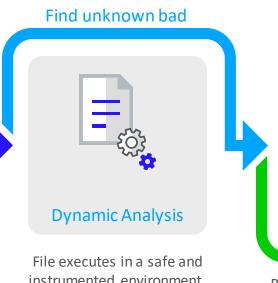


Multi-stage inspection process More than just a sandbox



Lower intensity analytical methods: signatures, reputation, and emulations

> Performs high speed analysis at scale



instrumented environment.

Observe file execution and look for malicious behavior.

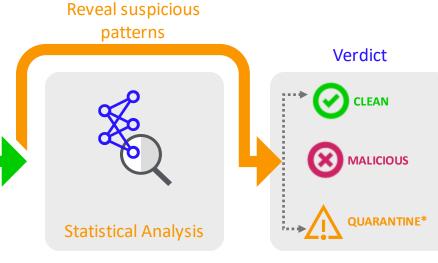
Remove obfuscation to expose original executable code.

Code Analysis

Assess malware family

similarity

Analyze attributes and instruction sets to identify characteristics similar to known bad behaviors



Analyze behavioral patterns to identify maliciousness.

Uncover patterns in code to identify emerging threats.

* Remediation actions configurable by integration





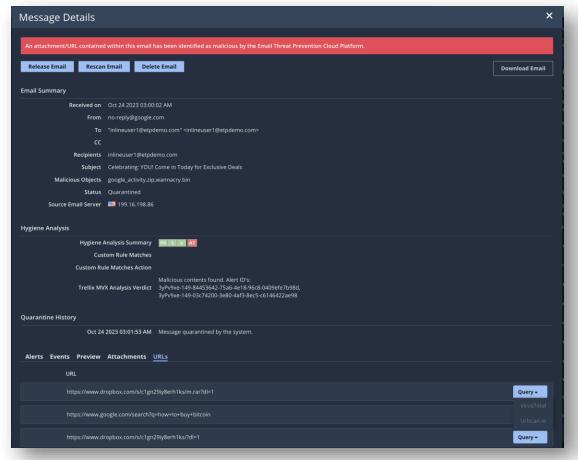


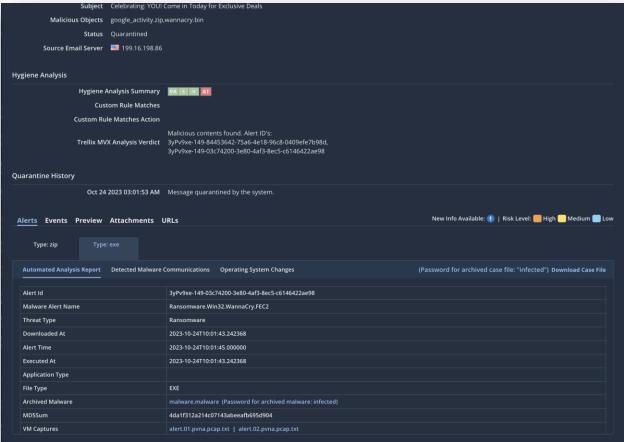
Malicious Attachments

	Protection
Trellix Email Security	100%
Microsoft Defender	91%
WithSecure Email Security	76%
Google Workspace Enterprise	43%
Mailcow Open-Source Solution	41%



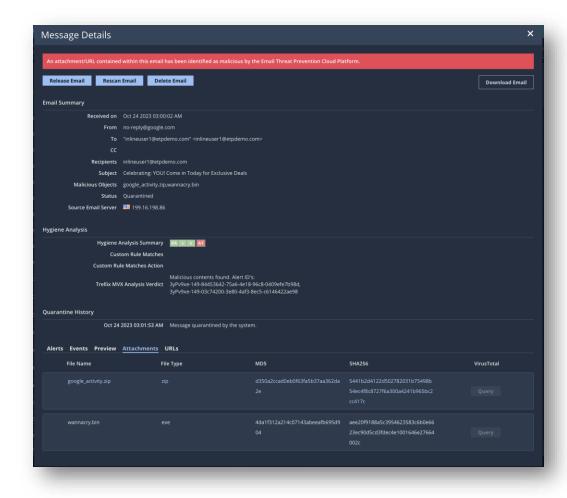
Email Security – Cloud Portal

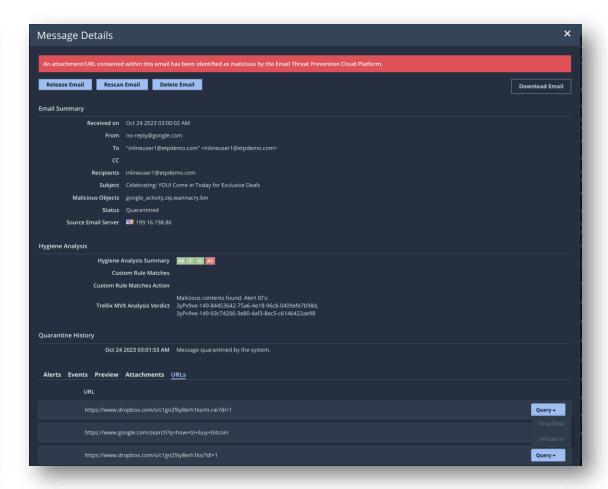






Email Security – Cloud Portal







Results



Social Engineering

	Protection
Trellix Email Security	100%
Microsoft Defender	56%
WithSecure Email Security	0%
Google Workspace Enterprise	2%
Mailcow Open-Source Solution	1%



Moving beyond email to protect employee collaboration



Digital transformation has introduced a new threat vector

Extended Enterprise

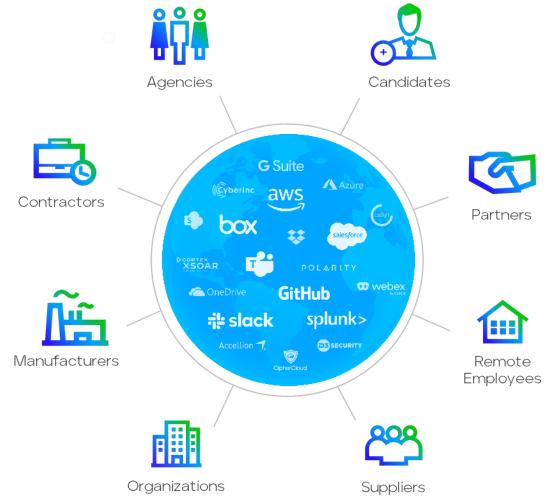
Business agility and innovation require thirdparty relationships to extend enterprise capabilities

Digital Transformation

Digitally-enabled partner ecosystem creates significant risk exposure

SaaS Insecurity

Vendors secure their platform but don't worry that they provide an open door to your environment





The Staistics

Digital transformation

82%

Reported a breach as a result of digital transformation¹

Third party exposure

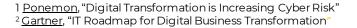
55%

At least one breach occurred through a third party¹

Uncertainty

53%

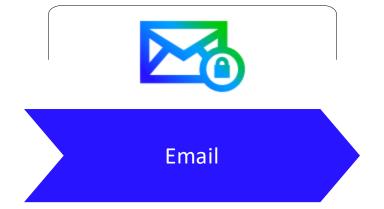
Security readiness untested in their digital transformation²





The nature and velocity of collaboration has changed

Creating three main fronts to defend



Still the primary attack vector. Over 90 % of cyberattacks begin with phishing.



Collaboration Platforms

Allow us to freely share information, but do not ensure the integrity of what is being shared



Enterprise Applications

Digital transformation initiatives grant access to suppliers, vendors, customers – and threat actors



And our adversaries adapt







Attackers compromised employee accounts by tricking them into downloading a malicious file, disguised as a legitimate Excel document Attackers created a google drive document with malicious links and tagged victims, asking them to login to provide feedback.

Attackers gained access to the GitHub repositories of several companies by sharing a malicious file on the platform.

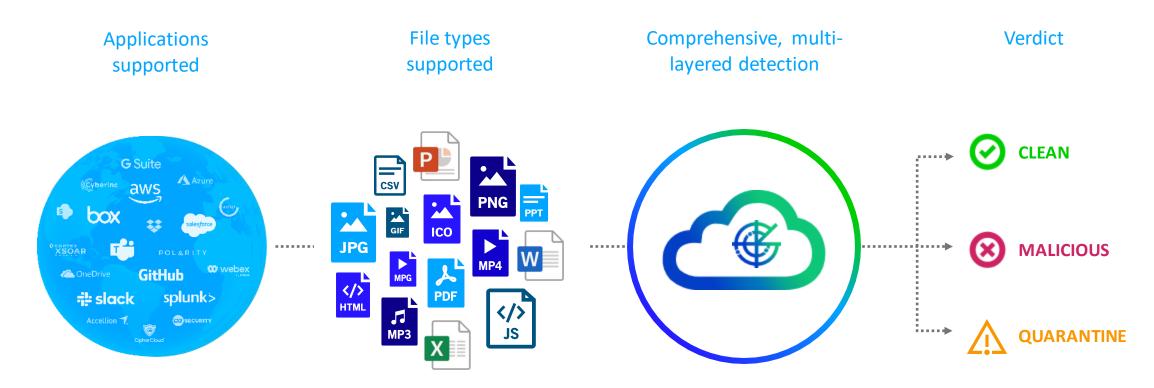


How can we secure collaboration platforms?



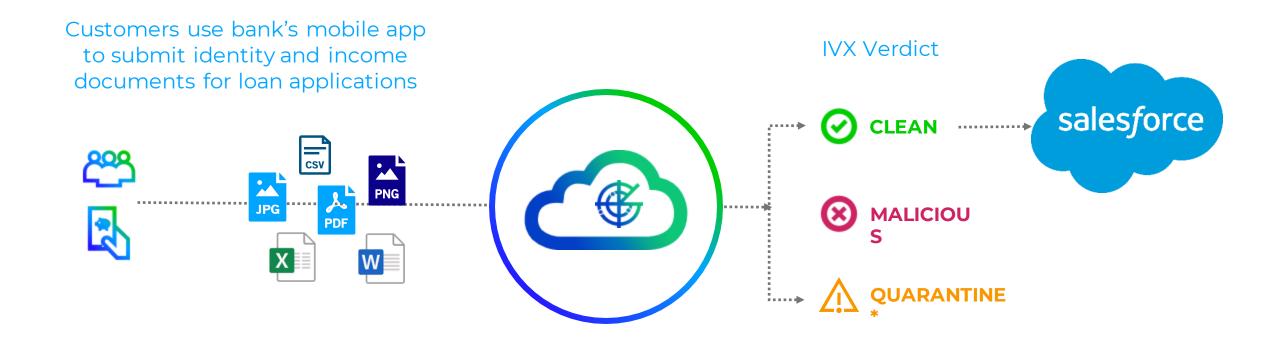
What is Trellix IVX for Collaboration Security?

Cloud-based threat detection that pinpoints known and unknown malware



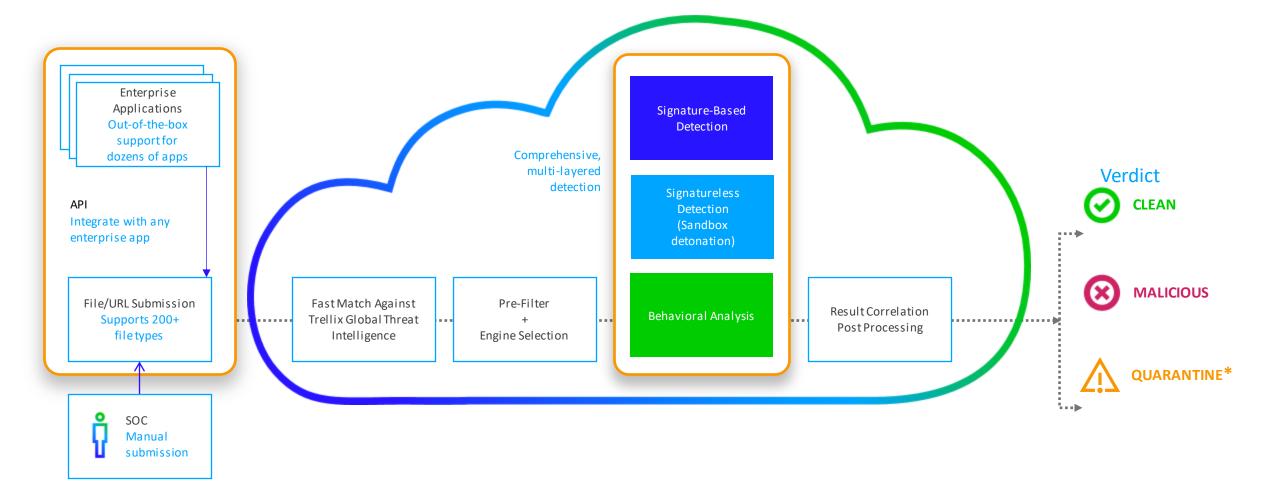


IVX blends into existing workflows





Trellix IVX - How it works





Custom-built for malware analysis at speed and scale

Hardened Hypervisor

- Designed for large scale threat analysis
- Custom hypervisor with built-in countermeasures
- Detect sandbox-aware and evasion tactics

Multi-modal Virtual Execution

- Multiple operating systems
- Multiple service packs
- Multiple applications
- Multiple file-types

Threat Protection at Scale

- Multi-stage analysis
- Over 2000 simultaneous executions







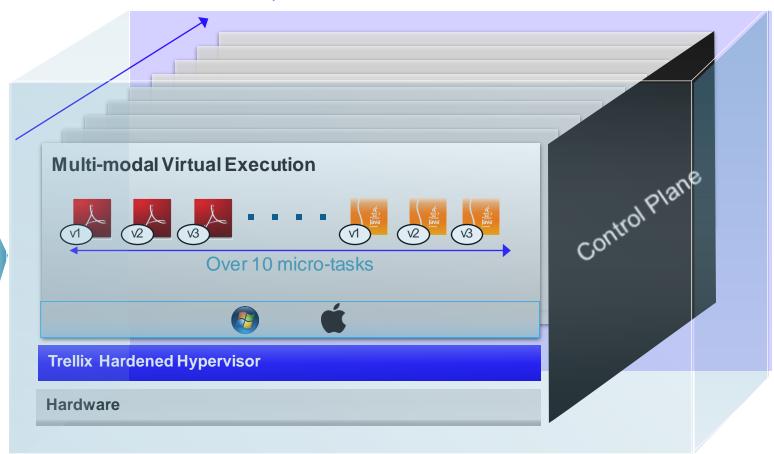






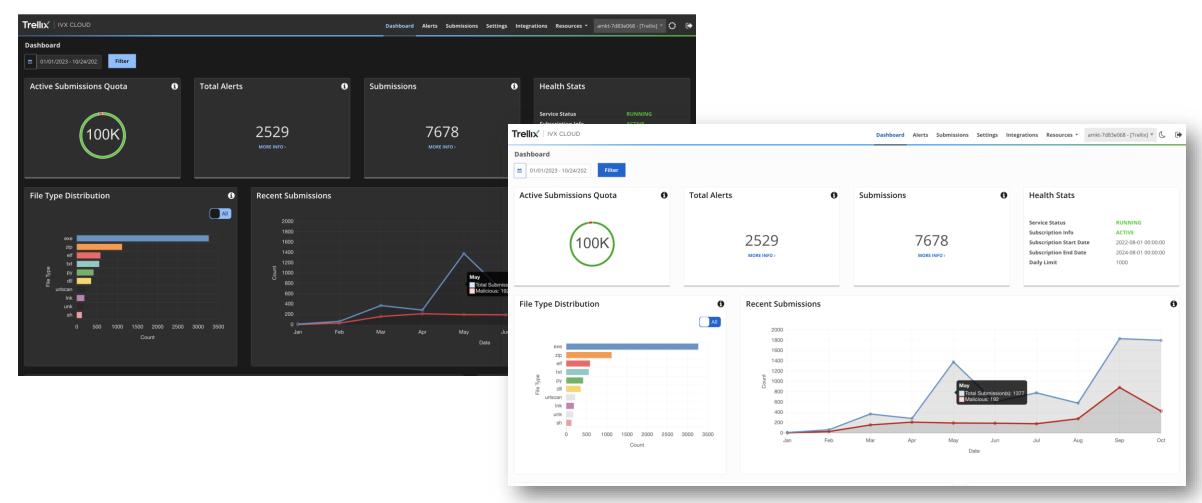


Nearly 200 execution environments



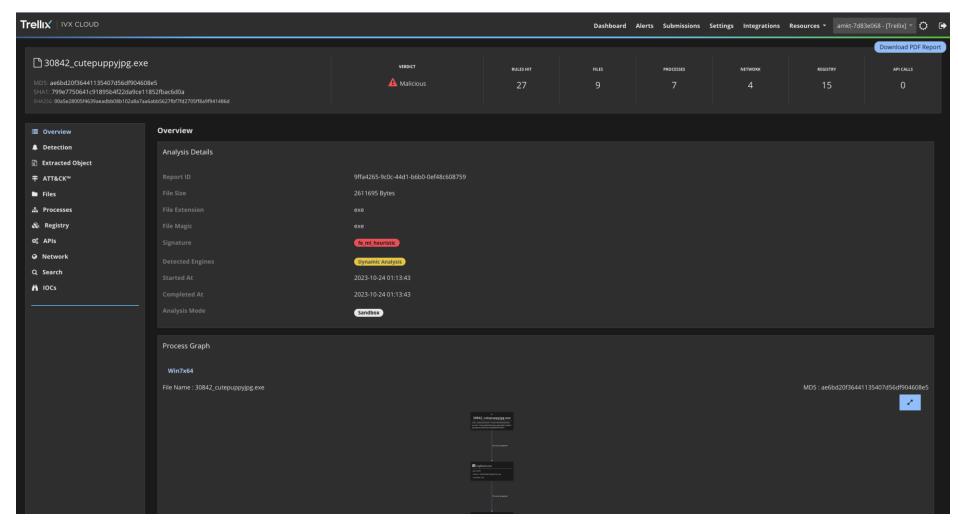


IVX Cloud Portal





IVX Cloud Portal





IVX Cloud Portal

