



Speakers Intro

Who's that Guy



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Trellix Platform

Endpoint Security

Data Security

Cloud Security

Collaboration Security

Network Security

3rd Party Integrations

SecOps/Analysts IT/Ops MSSPs

XConsole

Security Solutions

Trellix XDR

Advanced Research Center

Services

Integration
Advisory
Staff Augmentation
Managed (partner)

Produc

Product Research

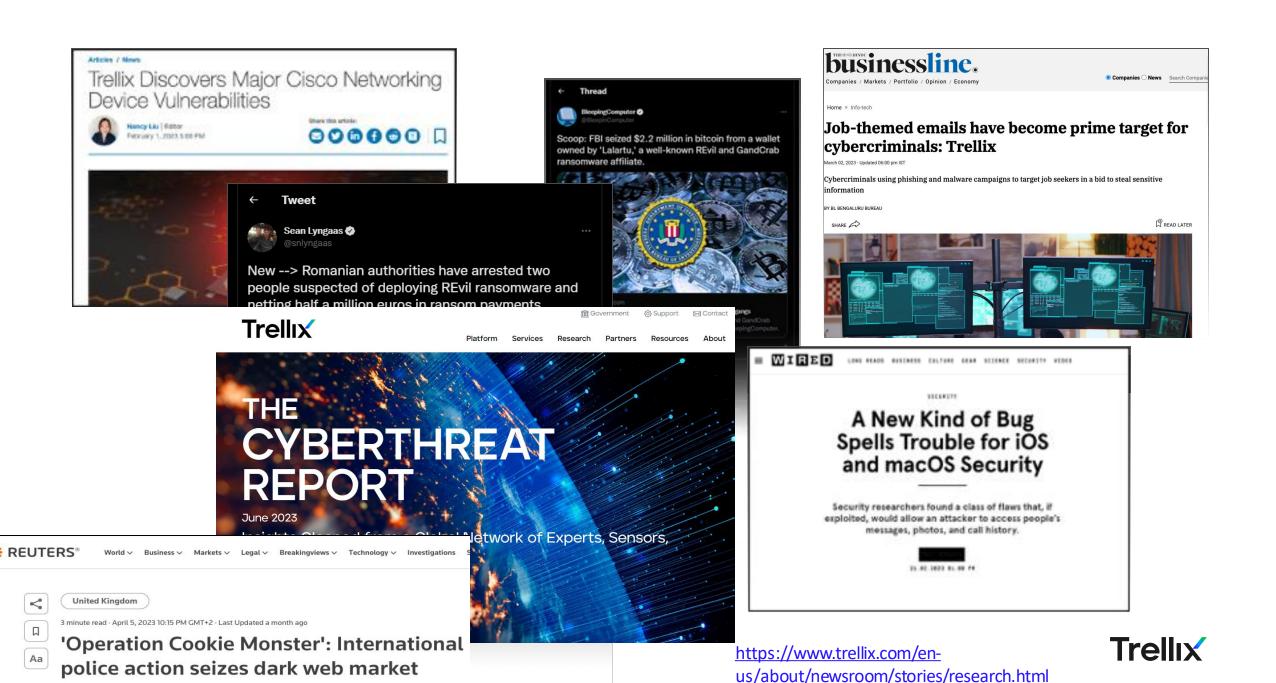
Threat Intelligence

Adversarial Resilience

Data Science ML/AI

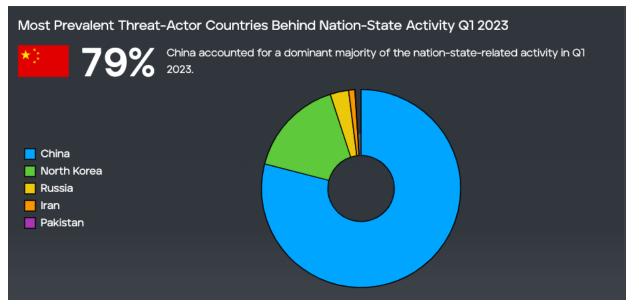
Research Engineering

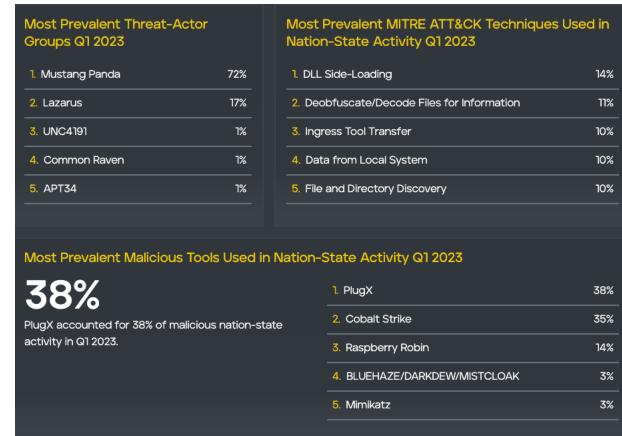




The Cyberthreat Report

Nation-State Activity Q1 -2023







The Threat Intelligence Group Part of the Advanced Research Center (ARC)

Motto: "Always Vigilant against Evil"



24/7 mission-critical insights on the evolving threat landscape

Valuable Intelligence based on:

- Product integrations
- · Custom intelligence collections
- In-depth research

History

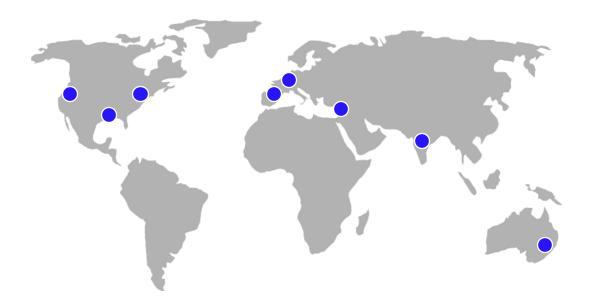
- 2015 Support US Intelligence Community (IC)
- Expand service to IC agencies, defense orgs, Homeland Security, Federal law, commercial & financial orgs
- 2022 Trellix (McAfee & FireEye) ARC

https://www.trellix.com/en-us/platform/threat-intelligence.html



Global Threat Intelligence Group





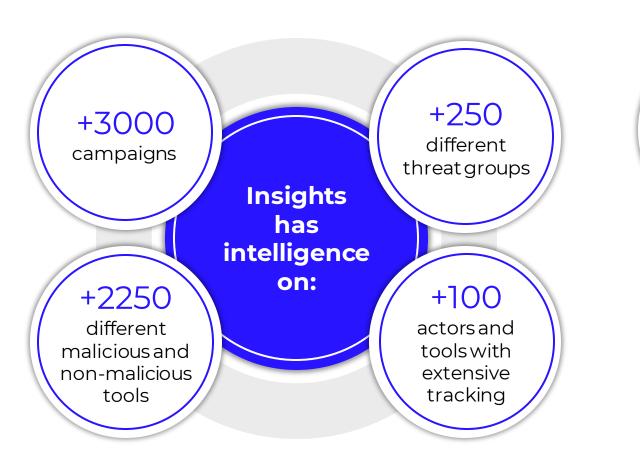
+50 TI Analysts

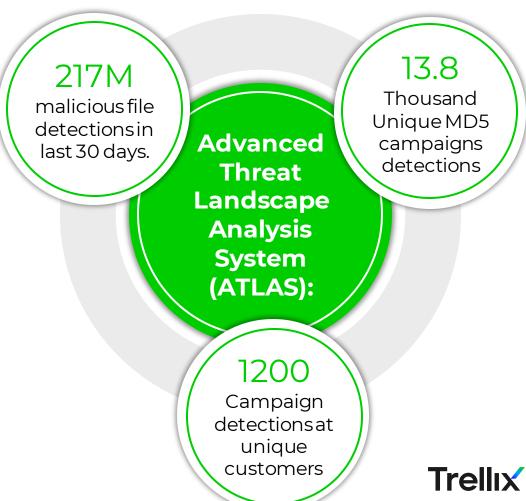


- Located in multiple time zones, 24/7 coverage
- Concentrated hubs in Europe and East Coast US
- Analysts remote and on-site with customers
- Native speakers in Russian, Chinese, Vietnamese, French, German, Spanish, Portuguese, Hebrew, Arabic and Dutch
- Skillset, from analyst to Vuln and Malware research
- Customers ranging from National CERTS, IC agencies, LE Agencies, Defense, and commercial orgs
- Top Publications
- Data-driven research from intel to products



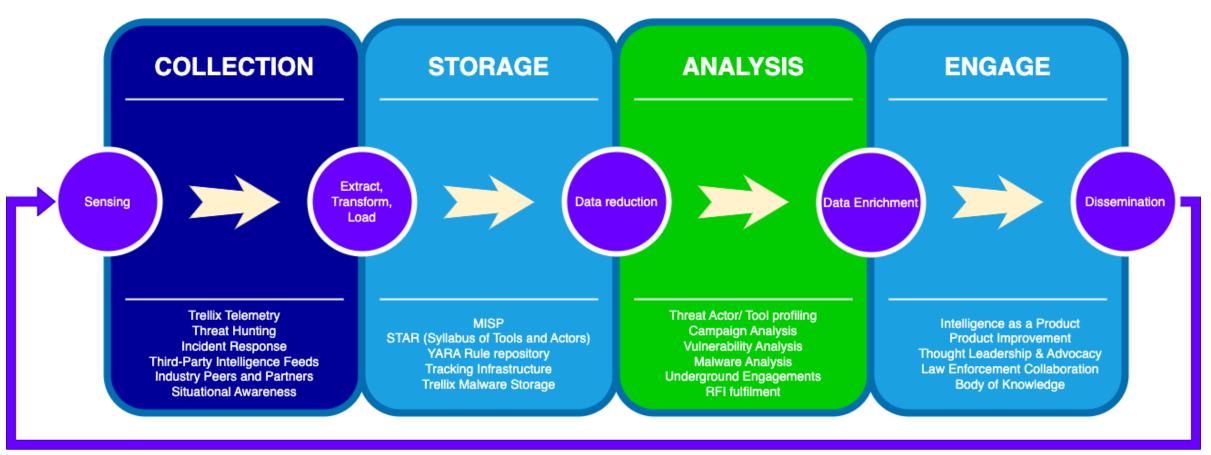
Data-Driven Threat Intelligence







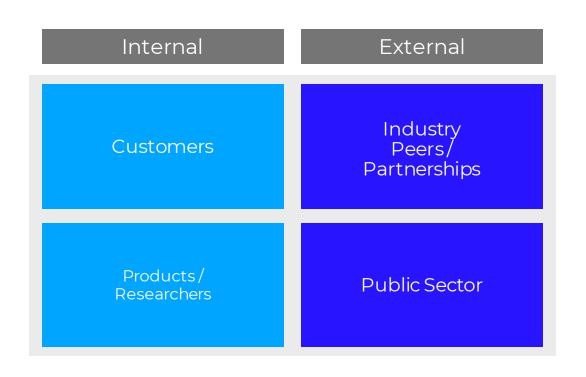
Trellix Intelligence Framework from 30K feet

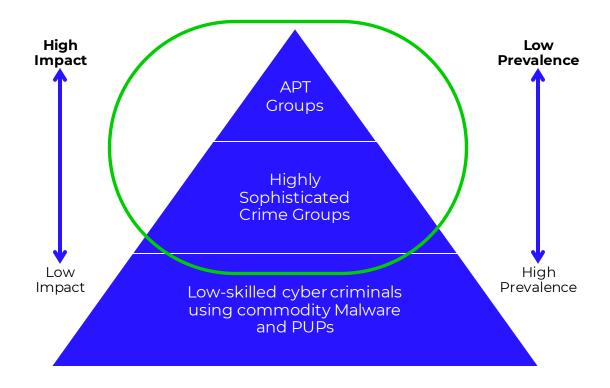


Threat Intelligence outputs and by-products can serve as input for the collection



Determining Customer Requirements







Planning & Direction **TIG Intelligence Cycle** Can the customer consume Intelligence? Identify cyberattack/threat and determine Customer course of action and requirements to illuminate Require Leadership ments the adversary RFI - INTaaS Contract finalization Decision Capabilities Industry Analysis Trends Tool Utilization Refine Feedback Sales Develop Require Loop ment Provides the end user the ability to ments generate courses of action: Collection update/enhance security protocols; Structure LE response Automatior Team build or leverage Oueries Identify new requirements and capabilities tailored to reattack requirements Aggregate information from Dissemination INTaaS Intelligence Cycle **Product** Collection internal/external resources <u>Pres</u>en Private release only / NDA Plan Team works to turn complex tation Report with TLP-Level technical data into consumable information Constantly refining Product Discovery requirements and collection Delivery Customei Engage ment **Processing & Exploitation** Convert collected data into an Production Peer understandable form: enriched Final text-based data to a visual Generatio Combine visual representations, representation; attribution data, and industry reporting to +35 years combined create a comprehensive experienced in All-Source response to the attack/threat Analysis, Technical Analysis, PhD & Principal Engineer editors Reverse Engineering, and Written for Executive Malware Analysis consumption Trellıx

Threat Intelligence Maturity

The demands differ from one organization to another

Tactical

Tactical / Operational

Operational/Strategic



Least mature organizations with intelligence needs, unaware but no team/tools to speak of passive dissemination through tools

Low



Organizations with intelligence needs, but no specialized team

Medium



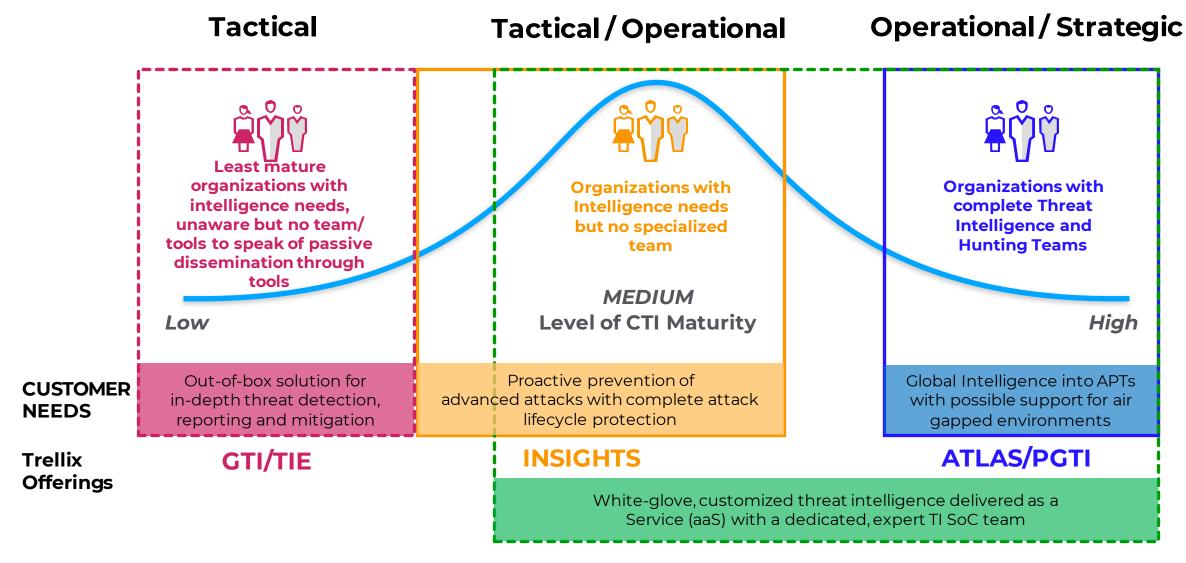
Organizations with complete Threat Intelligence and Hunting Teams

High

Level of CTI Maturity

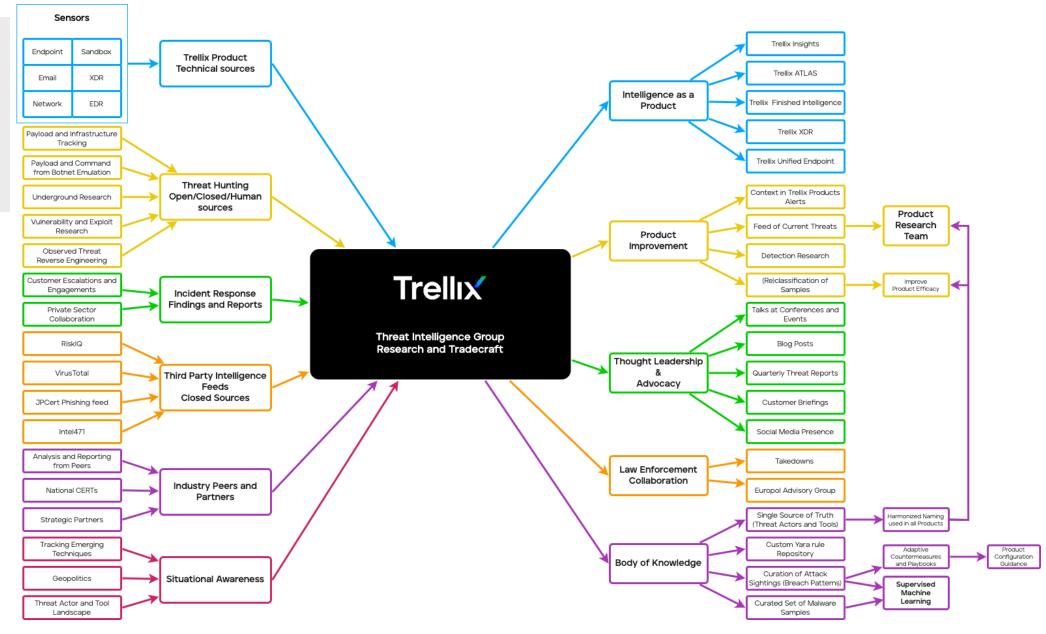


Customer-Centric Offerings to Meet Market Needs





Collections and Deliverables overview





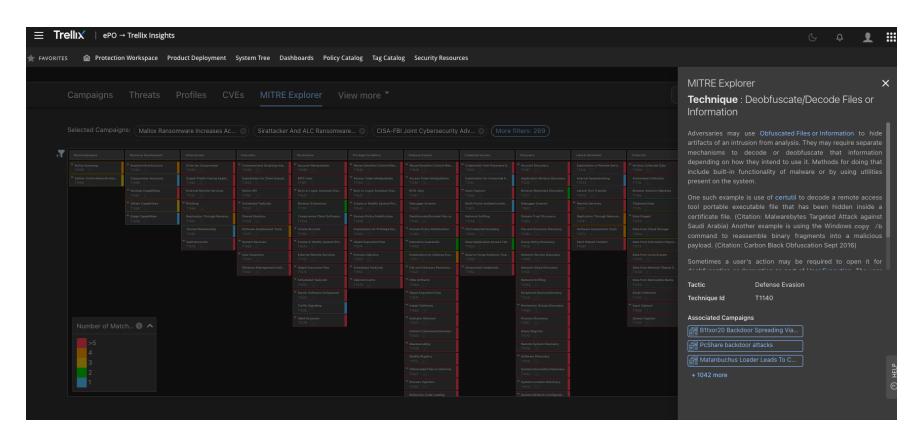
Frameworks supported

Internally:

- MITRE
- Diamond Model
- ACH (Analysis of Competing Hypotheses)
- CSAE

Externally:

- MITRE
- OODA loop (Countermeasures and playbooks)





Vision

Current

- Meet customers where they are as the "go-to threat intelligence solutions"
- Sold as an individual solution or bundled with the Trellix portfolio
- Actionable and contextual write-ups for the CxO to analyst
- Accessible & transparent threat database
- Network effect on immediate detection

Future

- Create a microservice, composable solution
- Deployed within any console, either Trellix or external provider
- Apply AI to correlate "what we think it is on a probability %" vs "wait until the analyst is finished writing it up"
- Remediation steps that embeds Trellix solutions and SOAR Playbooks

Key Differentiators

- Sensor diversity with the largest footprint
- Composable application with on-demand Trellix deployments
- Bridging Threat Intelligence and Security Posture
- Threat Intelligence Group and Advanced Research Center



Partnerships and Relationships

Intelligence-sharing partnerships:

- MISP CIRCL
- JCDC CISA
- Mandiant (RPP)
- CyberVeilig Nederland
- Intel471
- JPCert
- AIS CISA (under development)

Public Sector relationships:

- Europol EC3 Advisory Group
- NSTAC
- JCDC
- NSA CCC
- FBI
- NCA
- NHTCU



Key Integrations SIA Partnerships

Existing TIP Integrations













Planned Integrations











Trellix Threat Intelligence Portfolio

Build a Strong Defense with Global Intelligence and Local Visibility

Mission-critical insights 24/7

~/////////

- Millions of sensors distinctly across key vectors (endpoint, email, web, & network)
- One of the broadest and deepest intelligence offerings on the market
- Critical context to prioritize and drive better comprehensive protection



Trellix Insights

Real-time intelligence that identifies and prioritizes the threats most likely to target your organization



Customers with intelligence needs but no specialized team

MEDIUM
Level of CTI Maturity

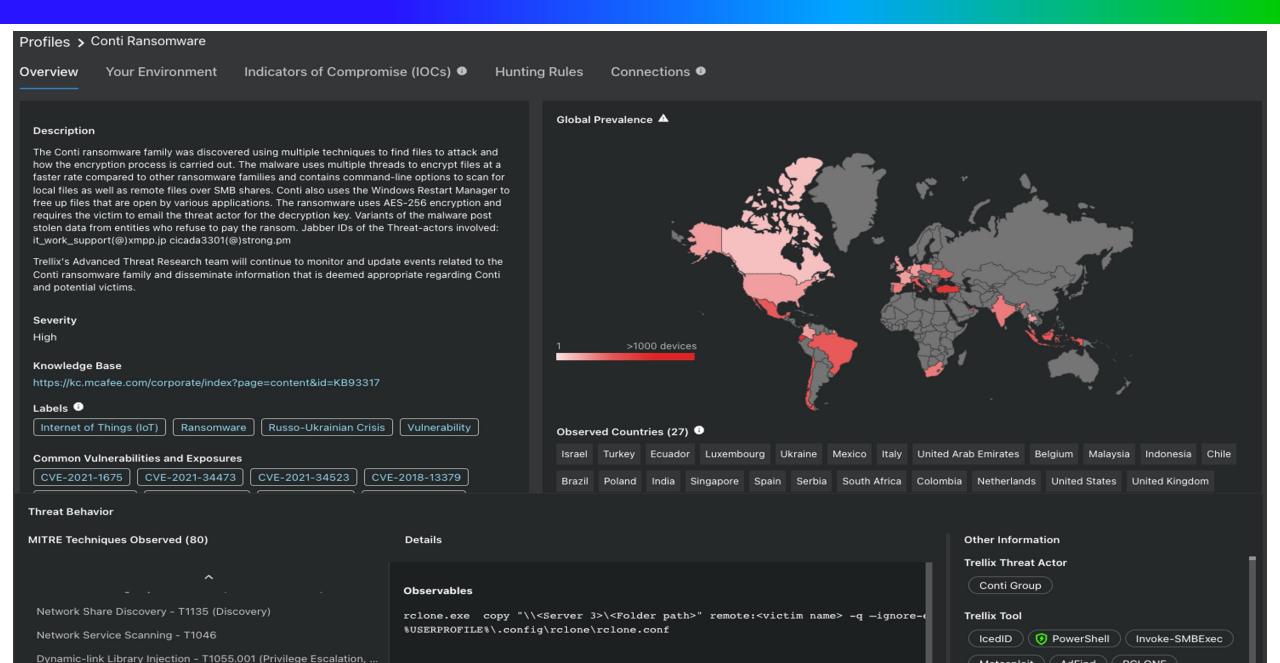
CUSTOMER PROBLEMS:

- 1. The organization is under constant threat of advanced cyberattacks.
- 2. The team has the tools to mitigate most malicious threats but requires greater insight into the attack landscape to mitigate advanced, zero-day threats.
- 3. Broad best-of-breed security portfolio with disjointed analysis and reporting.

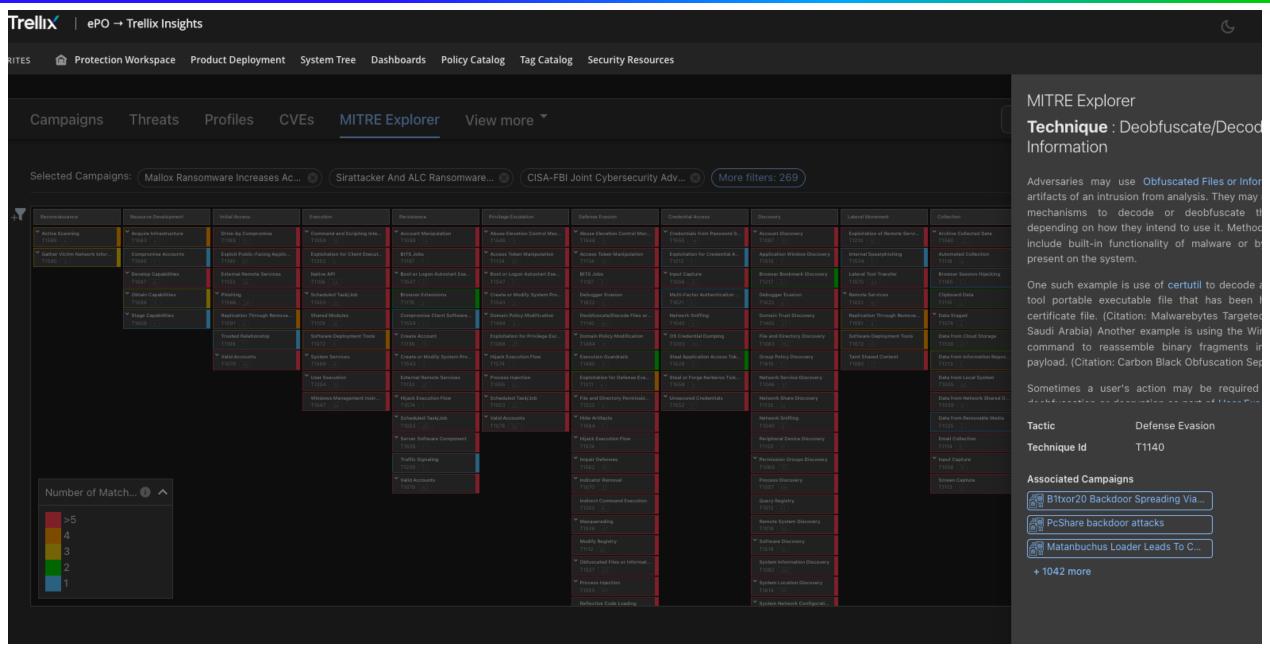
KEY BENEFITS:

- Proactively identifies and prioritizes threats most likely to hit your organization.
- Reduces mean time to detect and resolve from months to hours.
- Streamlines workflows with rich, actionable context and analysis.
- Intuitively guides security teams with various levels of experience to easily identify relevant threats.

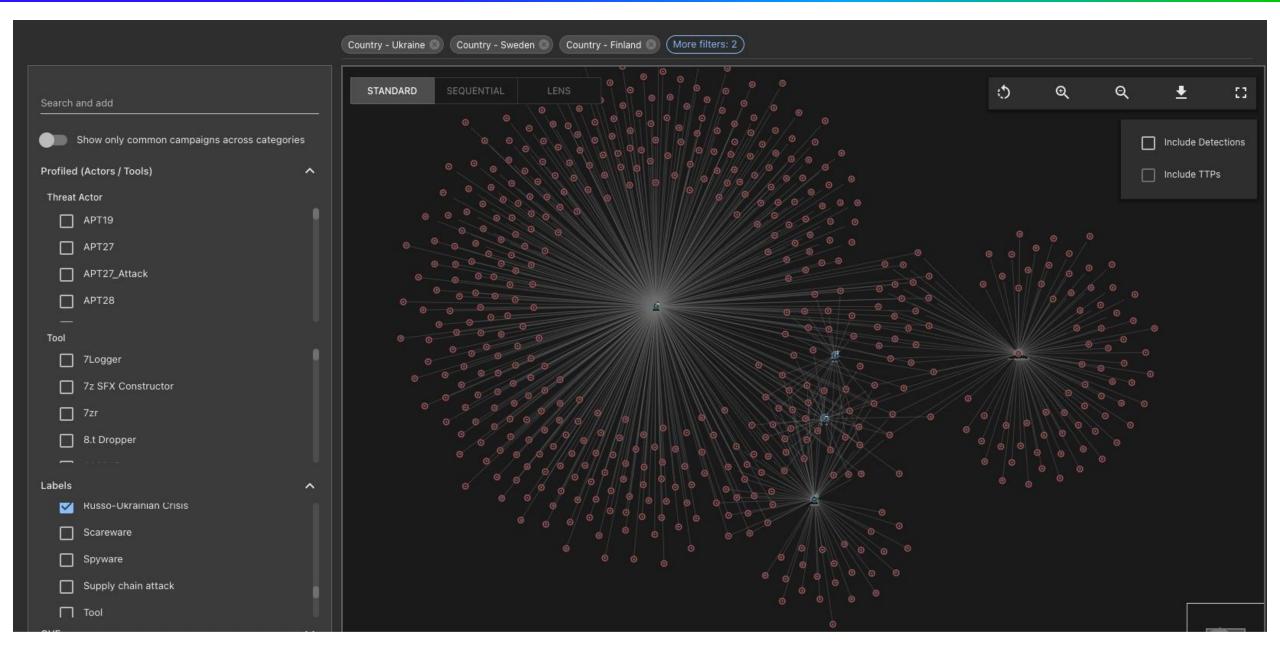
 Trellix













					Countermeasures (Revision ●:1)		
] Туре	Countermeasure Outcome			Enablers	Outcome: Maximum native logging for PowerShell Script Block execution.		
) 🔮	Maximum native logging for PowerShell Script Block execution.		T1059.001 - Powe	Windows Active GPO	Stage Type	Before Preparation	
•	Prevention from Campaign GandCrab Ransomware Puts the Pinch on Victims	Not Available	Not Available	ENS	Capabilities Applicability	Windows Active Di User Device	rectory GPO
9	Prevention from Campaign GandCrab Malspam	Not Available		ENS	Operator Frequency	Windows SysAdmi Once	n
9	Prevention from Campaign GandCrab 5.0.4	Not Available	Not Available	ENS	Component	Processes	
. •	Prevention from Campaign Lazarus Group Targets More Cryptocurrency Exchanges and FinTech Companies	Not Available	Not Available	ENS	Category Goal	Process Created Visibility	
. •	Prevention from Campaign GandCrab Ransomware Distributed by Exploit Kits, Appends GDCB Extension	Not Available	Not Available	ENS	Platform Tactics	Windows Execution	
. •	Prevention from Campaign Fallout Exploit Kit Used in Malvertising Campaign to Deliver GandCrab Ransomware	Not Available	Not Available	ENS	Techniques Tools	PowerShell - T105	9.001
•	Detect abuse of the Task Scheduler feature for persistence and execution	Schtasks.exe	T1053.005 - Sche	Trellix Endpoint	View Actions		
9	Prevention from Campaign GandCrab Run (2018-09-24) - "My letter just for you"	Not Available		ENS	Not Started		0 / 4
•	Restrict execution of Msiexec.exe to privileged accounts or groups that need to use it to lessen the opportunities for malicious usage.	Not Available	T1218.007 - Msie	Windows Active GPO	Notes 4		Add notes
] 👽	Detect information gathering about OU and domain trusts using ADFind	AdFind	T1482 - Domain T	Trellix Endpoint	Jul 11, 2022 10:45 AM +02:00		E insightsepo admin
9	Detect computer information query using ADFind	AdFind	T1018 - Remote S	Trellix Endpoint	Revision 🕕 : 0	Test	
•	Prevention from Campaign Operation Bad Tidings	Not Available	Not Available	ENS	Jul 11, 2022 10:45 AM +02:00 Revision 1 : 0	MONITOR I Test	insightsepo admin
9	Prevention from Campaign Operation Frankenstein	Not Available	Not Available	ENS	Jul 11, 2022 10:45 AM +02:00	VALIDATE	insightsepo admin



Advanced Threat Landscape Analysis System (ATLAS)

Aggregates data from rich data sources to provide the latest visibility into global emerging threats, including campaign-specific data such as industry sector and geolocation.



Customers with complete
Threat Intelligence and
Hunting teams

High

Level of CTI Maturity

CUSTOMER PROBLEMS:

- Top-priority, highly sensitive data under constant targeting from evolving global cyberthreats
- 2. Needs-based situational awareness based on the types of threats targeting the organization
- 3. Requires internal analysis only for targeted attacks

KEY BENEFITS:

- Unique global insights power tailor-made threat mitigation
- Identifies both current and future/emerging threats, keeping you ahead of latest threats
- Experienced research teams deliver tailor-made threat reporting for attacks targeting your specific organization

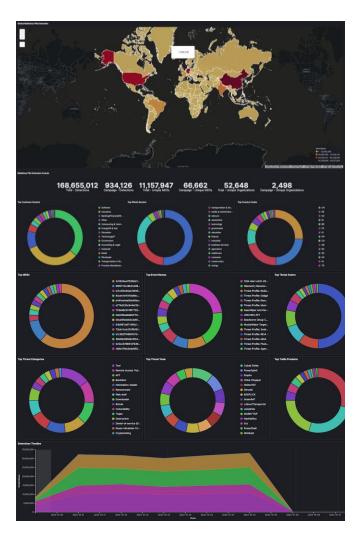


ATLAS Overview

Main dashboard showing Global File, URL, IP Prevalence up to 1 year back

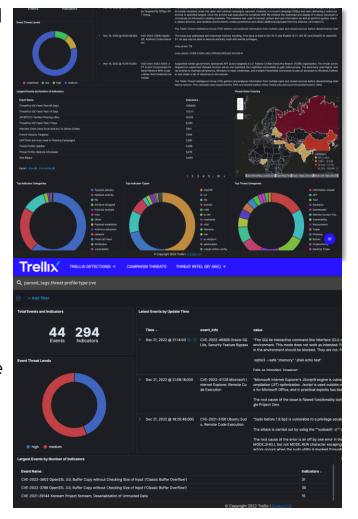
Detections, divided per GEO Sector, Products, etc.

- Which attacks are most relevant to your organization.
- When and where they are occurring.
- What industry sectors are affected.
- Whether they belong to any organized campaigns.

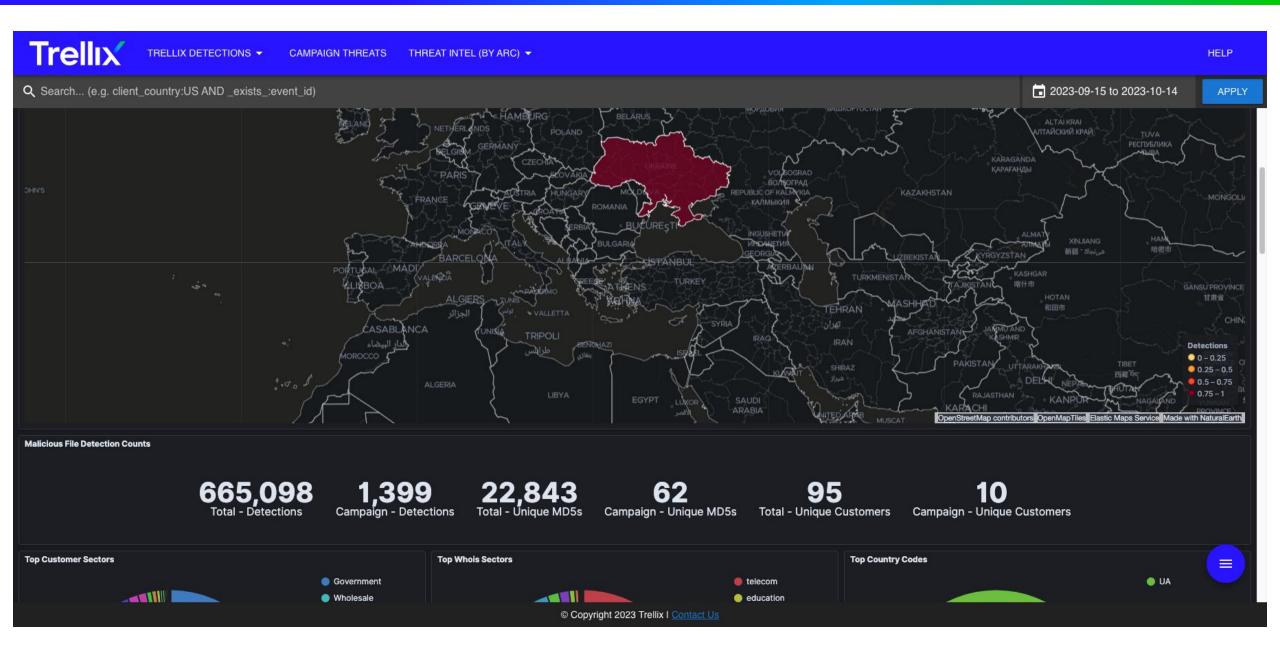


Campaign dashboard data is imported from Trellix's backend intelligence platform, MISP. As part of this process, ATLAS automatically enriches our prevalence data with campaign IOCs.

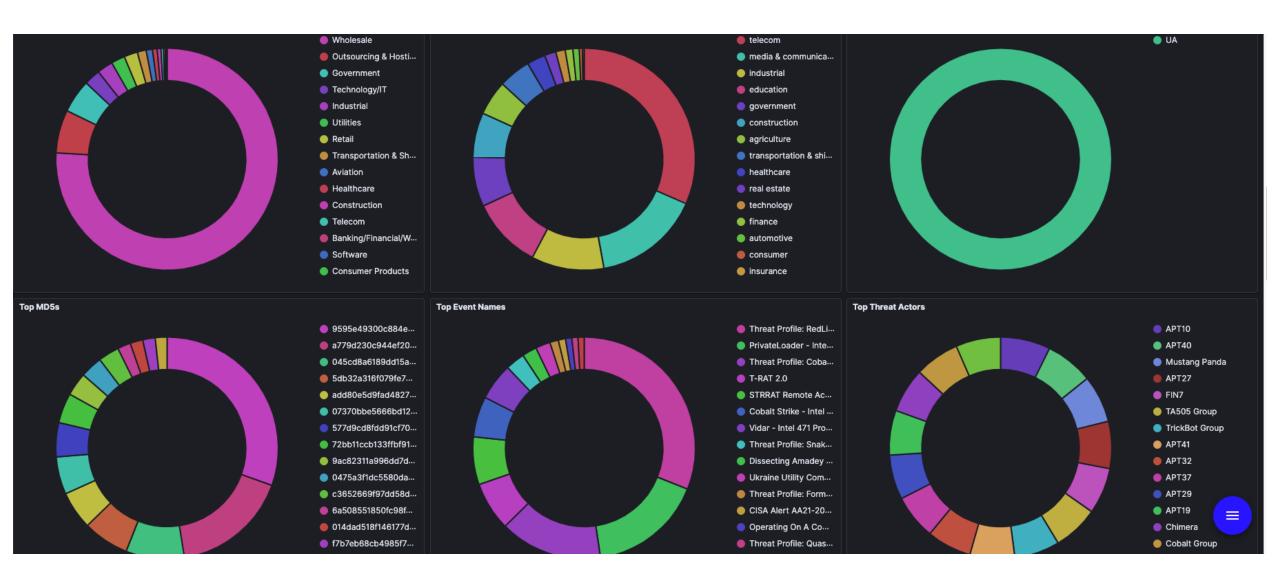
The vulnerability dashboard collates the analysis of the latest high-impact vulnerabilities. The analysis and triage are performed by the Advanced Research Center's industry experts on vulnerabilities.



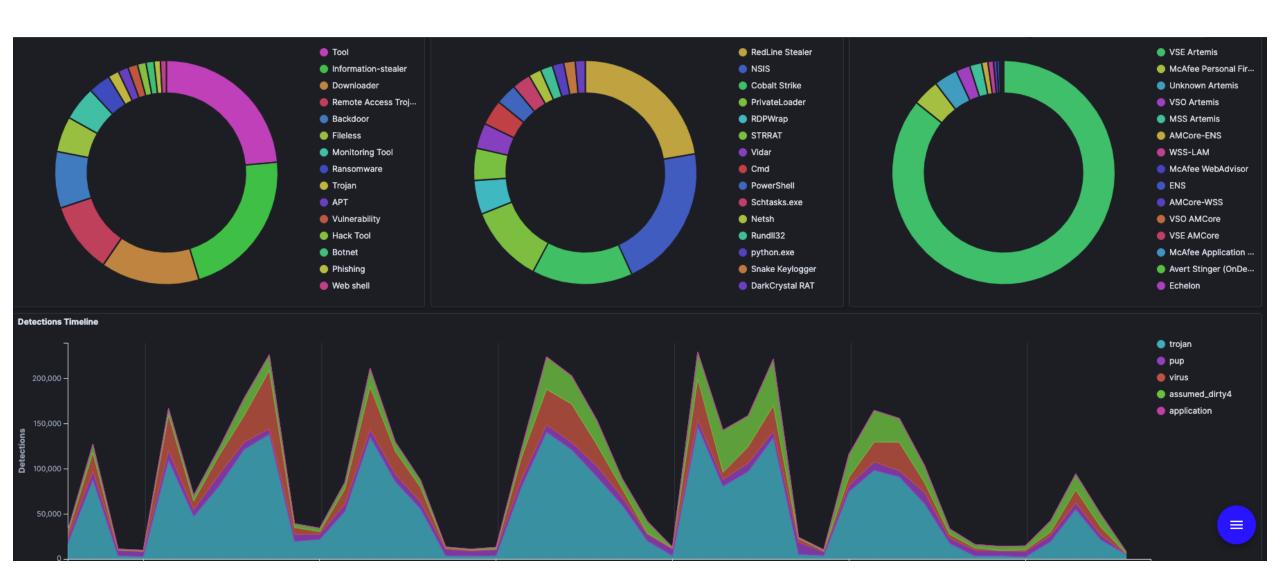










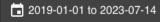




CAMPAIGN THREATS THREAT INTEL (BY ARC) ▼

HELP

Q Search... (e.g. client_country:US AND _exists_:event_id)



APPLY

2,932 503,390 Indicators

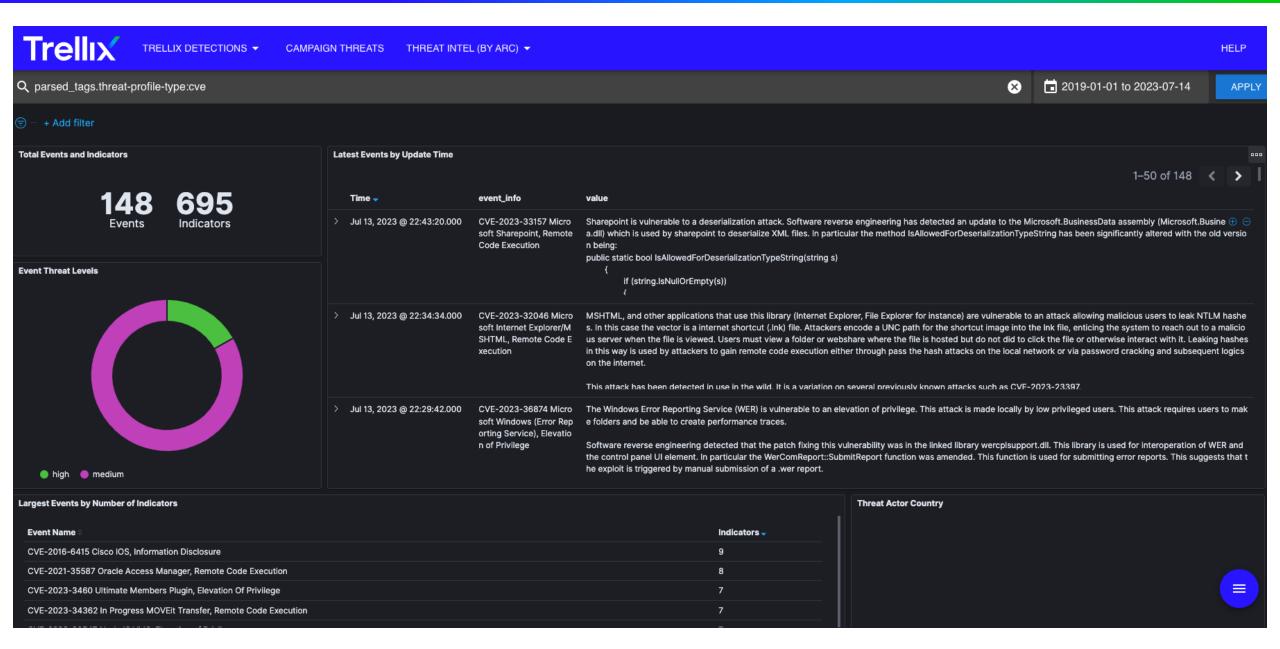


Time 🔻	event_info	value
> Jul 13, 2023 @ 22:44:53.000	Cobalt Strike - Intel 471 P rovided Feed	Cobalt Strike is a suite of tools used by red teams in penetration testing engagements. The entire suite can be purchased and used as a malware tool set. The main component infecting the system is Beacon. Users of Cobalt Strike can also generate a loader component that injects
		Beacon into memory, this is also called a stager. The Cobalt Strike toolkit is very popular among targeted ransomware actors and espionage groups.
		This Insights Entry for Cobalt Strike is part of Intel 471's *Malware Freemium* which offers near real-time technical intelligence on 3 malware families as a free taster of our full Malware Intelligence offering.
> Jul 13, 2023 @ 22:43:20.000	CVE-2023-33157 Micros oft Sharepoint, Remote C ode Execution	Sharepoint is vulnerable to a deserialization attack. Software reverse engineering has detected an update to the Microsoft.BusinessData assembly (Microsoft.BusinessData a.dll) which is used by sharepoint to deserialize XML files. In particular the method IsAllowedForDeserializationTypeString has been significantly altered with the old version being: public static bool IsAllowedForDeserializationTypeString(string s) { if (string.IsNullOrEmpty(s)) {
> Jul 13, 2023 @ 22:34:34.000	CVE-2023-32046 Micros oft Internet Explorer/MSH TML, Remote Code Execu tion	MSHTML, and other applications that use this library (Internet Explorer, File Explorer for instance) are vulnerable to an attack allowing malicious users to leak NTLM hashe s. In this case the vector is a internet shortcut (.lnk) file. Attackers encode a UNC path for the shortcut image into the lnk file, enticing the system to reach out to a malicio us server when the file is viewed. Users must view a folder or webshare where the file is hosted but do not did to click the file or otherwise interact with it. Leaking hashes in this way is used by attackers to gain remote code execution either through pass the hash attacks on the local network or via password cracking and subsequent logics on the internet.
		This attack has been detected in use in the wild. It is a variation on several previously known attacks such as CVF-2023-23397.

Largest Events by Number of Indicators				
Event Name	Indicators -			
PrivateLoader - Intel 471 Provided Feed	63,243			
JPCERT/CC Verified Phishing URLs	50,599			
Cobalt Strike - Intel 471 Provided Feed	30,742			
Threat Profile: Cobalt Strike	28,221			
ThreatFox IOC Feed: Past 14 Days	23,928			
Threat Profile: RedLine Infostealer	11,134			
Infection Chain Uses Excel Add-Ins To Deliver Dridex	7,841			
French Industry Targeted	7,554			









Trellix Threat INTaaS Packaging

	Basic	Advanced	Advanced Plus
Trellix Threat and Efficacy Reporting	2x Year	Quarterly	Monthly
Health Watch/ Hunting	Yearly	Yearly	2x Year
Tailored Request for Information	4 Small annually	1 Major / 7 Small annually	2 Major / 14 Small annually
Executive Briefing		Quarterly	Monthly
Security Assessment			Yearly
Services Credits		40 hours	80 hours

Offering at a Glance

Trellix Threat and Efficacy Reporting

- Automated collection and reporting of the efficacy of the Trellix solutions in the environment
- Correlated detection events with threat campaigns and actors
- Briefing with management team on the findings and recommendations to improve efficacy

Executive Briefing

 Tailored presentation of RFI findings and efficacy reporting to the executive management team

Tailored Request for Information

- Detailed research of submitted information
- Tailored report readout on the RFI submission
- Provide additional IOC, YARA, SNORT, Expert Rules to detect/prevent the RFI

Security Assessment

One of the following assessments may be utilized during the subscription

- XDR Strategy and Maturity
- SOC Maturity
- IR Readiness
- Purple Team Exercise



Example RFI

Small Request (2-3 business days)

Requests require about 2 to 3 days to compile and enrich data through various sources.

- First-level enriched data
- Telemetry detections
- Yara rules
- IoCs
- Automated data enrichment
- Hash connections (MD5, SHA1 & SHA256)
- DNS/passive DNS
- Domain connections
- Subdomain connections
- Host connections
- File connections
- URL connections
- Digital certificates associations
- Email addresses
- IP connections
- Initial malware analysis report

Examples

Drive-by exploitation capture/analysis

"We have a user who accidently clicked on this URL. I would like to request an analysis and better understand the nature of this link, if malware was installed, etc."

Interpretation of media events/reporting

"The attached article mentions the use of specific malware. Does Trellix have detection data on this malware? If so, could we receive any historical information, details on geographies, and sectors targeted by this malware."

Major Request (5+ business days)

Requests require infrastructure mapping, campaign-specific connection analysis, trending analysis and more deep-dive

- Threat actor profile
- Attributions
- Vender/App / Device Risk Profile Comprehensive malware analysis report

Examples

Geography-based threat actor research

"We have offices located in various countries within Europe and the Middle East. Can you identify the top threat actors in each region that target our sector and provide known TTPs and historical events? Is our company at risk from these threat actors?"

Malware analysis (Static, behavioral, and/or reverse engineering)

"We have discovered two samples that seem to have been silently infected our systems since 2020. We suspect they are Qakbot variants, although their capabilities, attribution, and initial threat vector remain unknown. We have attached the files and need a comprehensive inspection, including IoCs, unpacked payload, evasion and de-obfuscation techniques, if any exist."



Example Reports

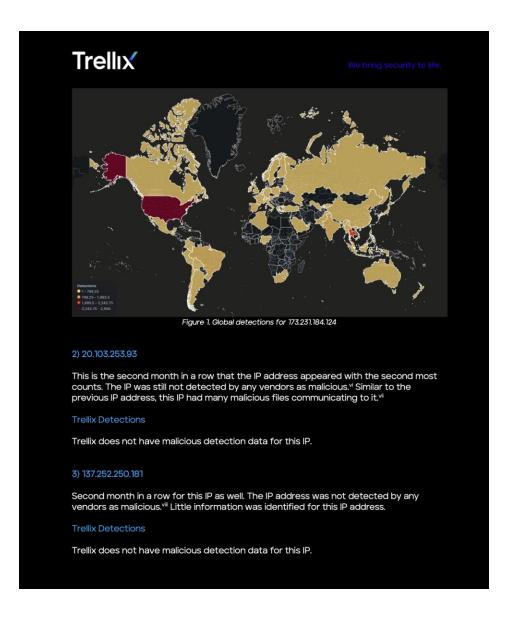
Trellix

TLP: GREEN

We bring security to life.

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Trellix Services Roadmap

Build a more productive team through investment in systems and processes

A global organization delivering over 620,000+ hours each year helping customers protect their environments from threats

OPERATIONALIZATION



Trellıx

