





#### TODAY'S AGENDA

EMEA Security Summit • Rome, Italy • October 24 - 26

REGISTRATION	
8:00am - 9:00am	Registration Open
KEYNOTE SESSION	
9:30am – 9:40am	Welcome & Introduction Fabien Rech, Senior Vice President EMEA
9:40am – 10:00am	<b>Trellix CEO Keynote</b> Bryan Palma, Chief Executive Officer
10:00am - 10:30am	Mind of a Trellix CISO Harold Rivas, Chief Information Security Officer
10:30am – 11:00am	Unveiling the Shadows John Fokker, Head of Threat Intelligence, Trellix ARC Mo Cashman, Field CTO EMEA
11:00am - 11:15am	Perspectives from a Trellix Security Alliance Partner Harrison Holstein, Global Architect, AWS
11:15am – 11:40am	Panel Discussion Moderated by Vibin Shaju, VP Solution Engineering, EMEA
11:40am – 11:50am	Closing Fabien Rech, Senior Vice President EMEA
NETWORKING LUNCH	
12:00pm – 1:30pm	Networking Lunch
01:30pm - 5:15pm	Breakout Sessions
5:30pm – 7:30pm	Networking Reception





















# WHERE is Trellix Coming From?

**Trel·lis** 

['trelis]
NOUN

#### BIOLOGY, WELLNESS, SUSTAINABILITY

A framework used to support trees or plants.

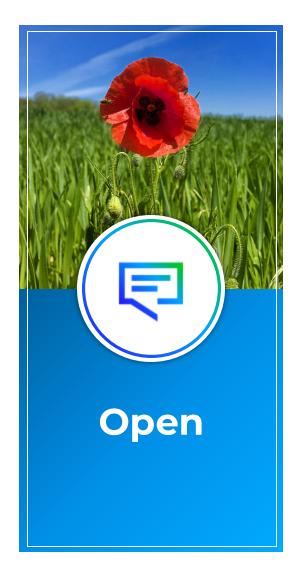
#### **Trel·lix**

['trelix]
NOUN

#### **CYBERSECURITY**

A global ecosystem dedicated to **living security**, an open XDR architecture and experts inspired by cybersecurity's soulful work.











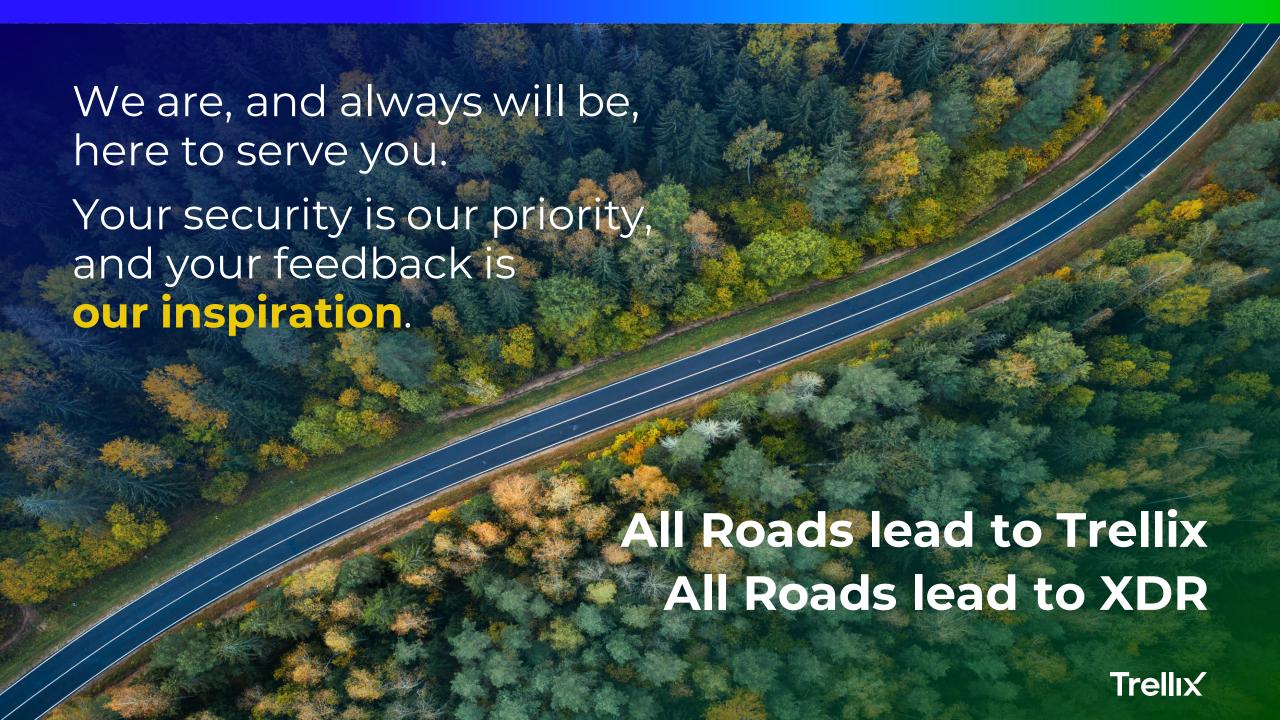


## **SOCIAL MEDIA**

I have one ask: Please share photos, make some noise

Use hashtags #TeamTrellix, #Soulfulwork, #TrellixXDR









25+ years of Information Security experience leading global programs for financial services and highly regulated organizations.

Served as CISO and senior technology leader for multiple international companies, including Fujitsu, loanDepot, Santander, Mr. Cooper, and Citigroup.

Lead the Trellix Information Security program leveraging the full suite of its capabilities (products, services, and partnerships).

Guide the Customer Zero program providing a customer's view and feedback loop into our product roadmap.

#### **Harold Rivas**

**Chief Information Security Officer** 



# Agenda

#### **CISO Journey**

Historical Timeline

#### **Threat Forecast**

New and Emerging Risks

#### **SOC Battle Plan**

Evolving our approach to SecOps

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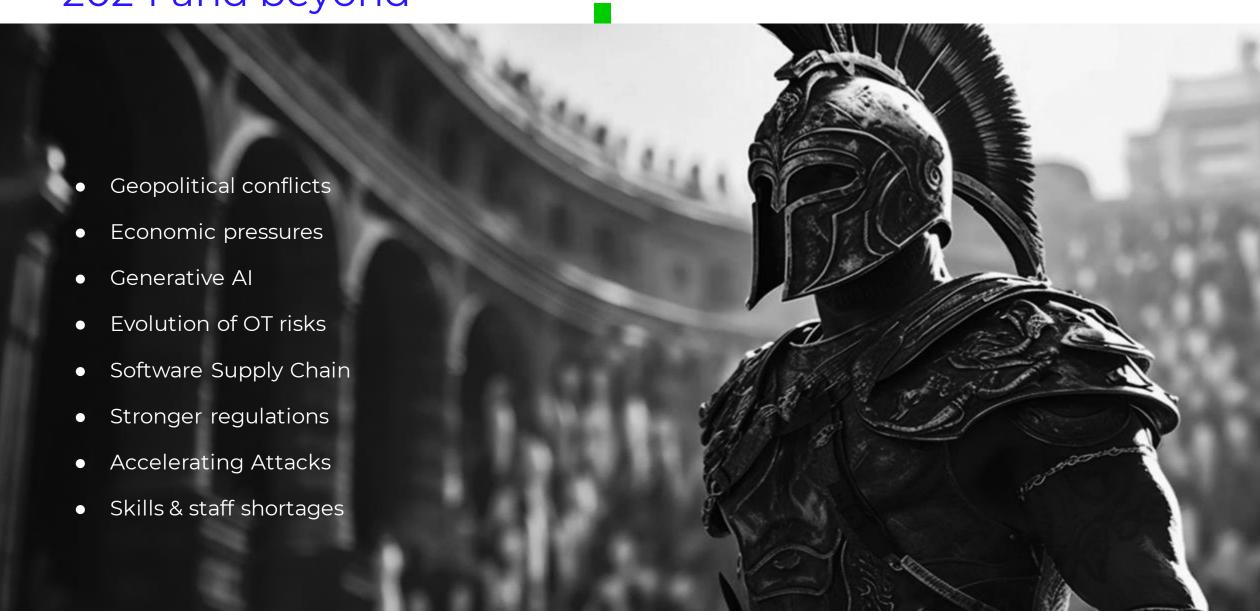
# **CISO Journey**

Historical Timeline



#### **Threat Forecast**

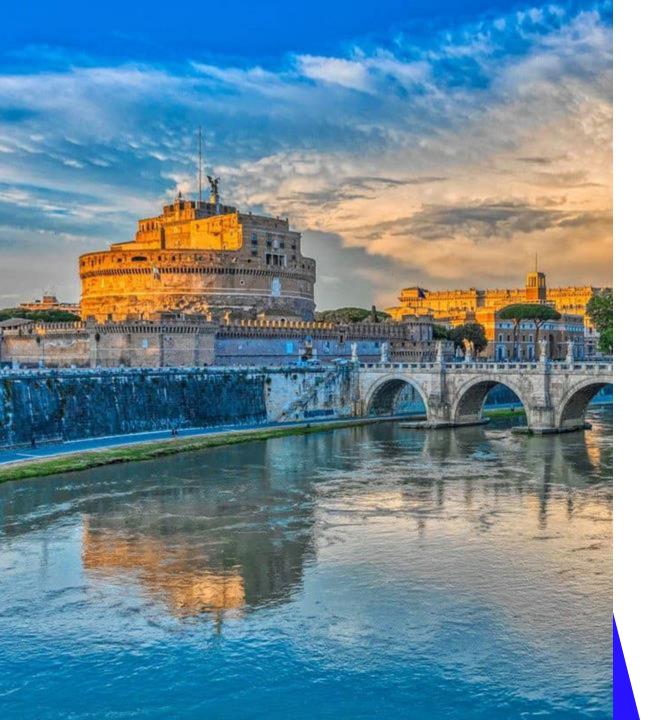
2024 and beyond



"Before anything else, preparation is the key to success."

**Alexander Graham Bell** 





# **SOC Battle Plan**

Evolving the approach to SecOps





## **Typical SOC Environment**



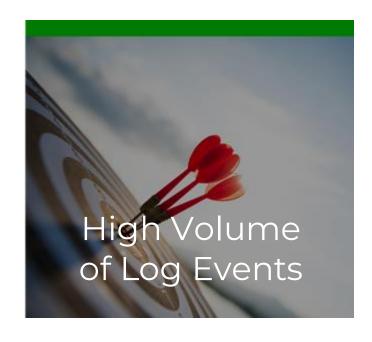
Limited Visibility

Fragmented Control & Visibility with Disparate Tools



Culture of Burnout

Navigating Alert Fatigue & Limited Expertise



Insufficient Coverage

Balancing Capacity & Technical Skills



## XDR = A better way forward

Threat focused, holistic view, guided response with fast containment actions

#### People, Processes, Technology



Develop your SOC Analysts Faster

#### Support Consolidation Initiatives



An open platform to support all your security investments

# Enable Rapid Containment Actions



Speed is essential in minimizing the impact of an incident



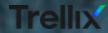
## Focus on your threat actors

- □ Identify the top threat actors by industry, geography, association, etc.
- ☐ Combine and leverage threat intelligence on those actors.
- ☐ Institute controls based on real threat intelligence.
- ☐ Partner with executive leadership to meaningfully reduce risk.
- ☐ Share threat intelligence!

# **Automated Response**

- □ Define a target (minutes/hours) for Mean Time to Contain (MTTC).
- Establish Board/Executive Level support for automated containment.
- Demand that every new platform your organization deploys integrates

with your response platform to future-proof your investments.











John Fokker

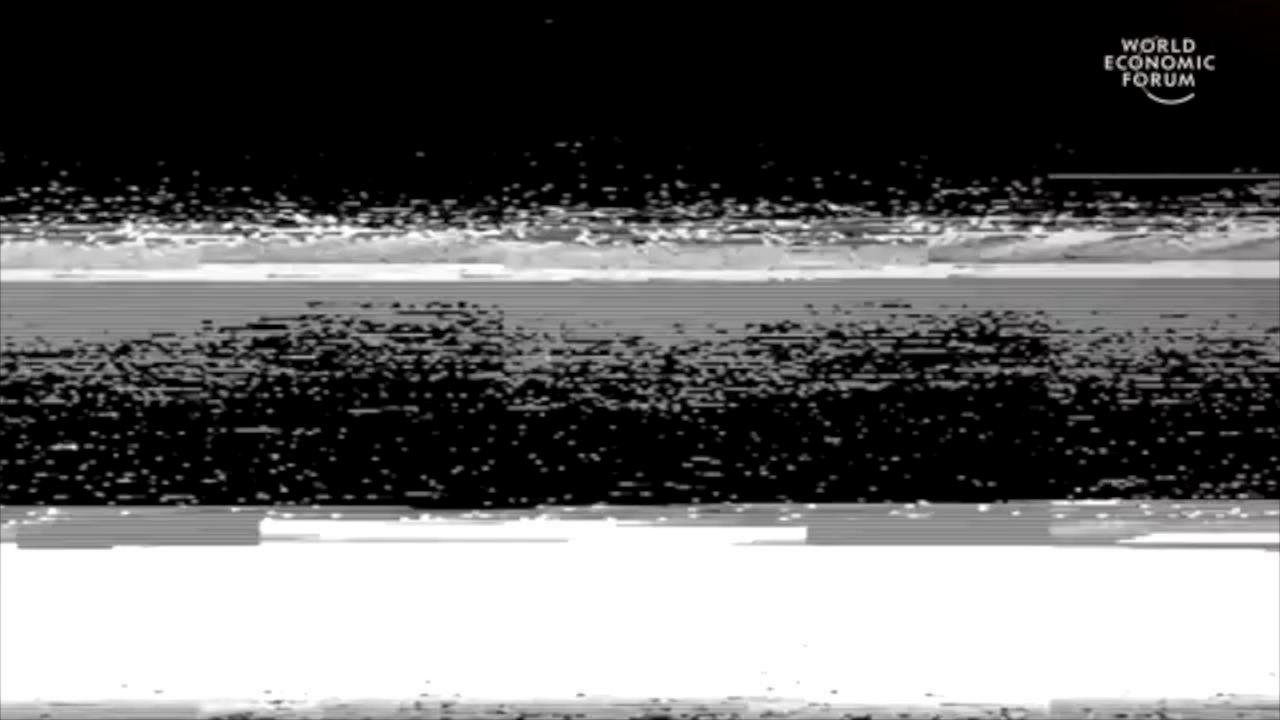
Head of Threat Intelligence at Trellix Advanced Research Center



**Mo Cashman** 

EMEA Field CTO, Trellix







# Polycrisis

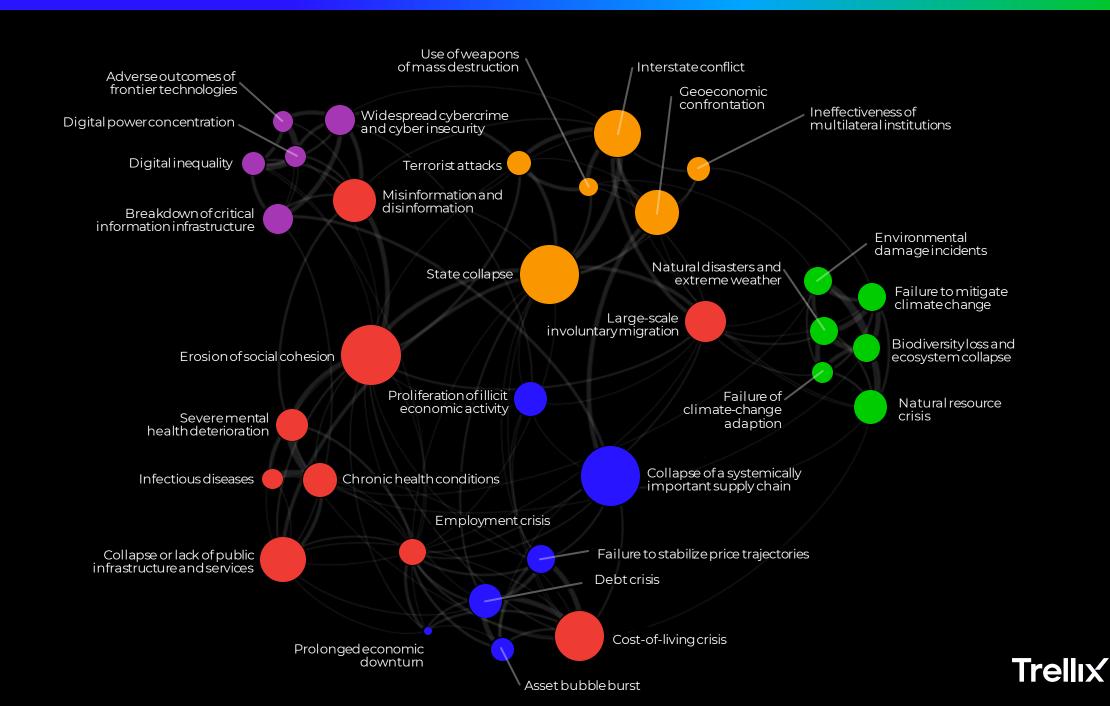
"A cluster of related global risks with compounding effects, such that the overall impact exceeds the sum of each part".

The World Economic Forum's Global Risks Report 2023



# EMEA Polycrisis Reality Today: 2 wars across the region





Adverse outcomes of frontier technologies

Digital power concentration

Digital inequality

Breakdown of critical information infrastructure

Use of weapons of mass destruction

Widespread cybercrime and cyber insecurity

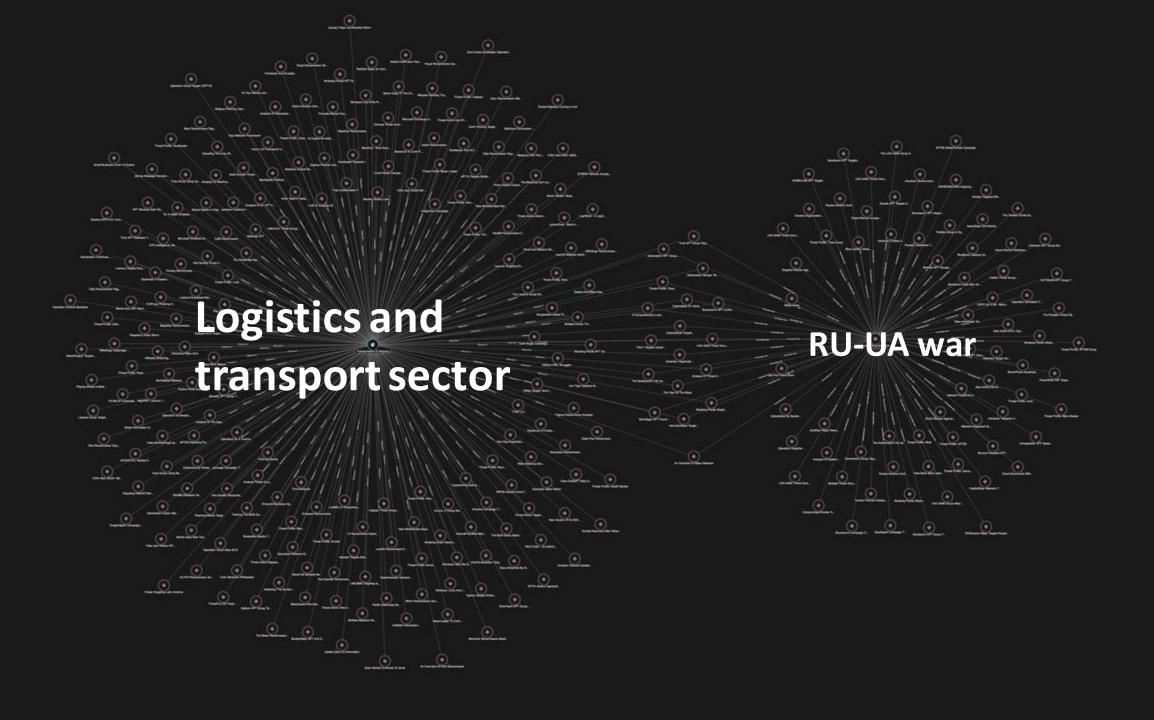
Terrorist attacks

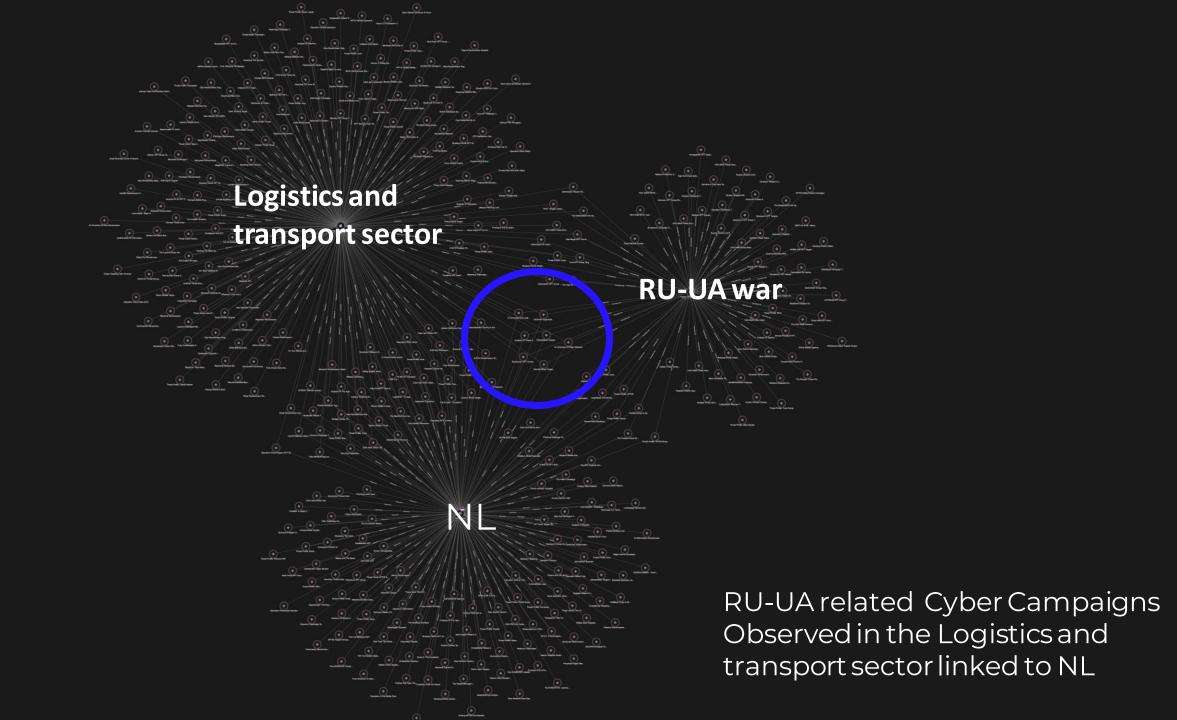
Misinformation and disinformation

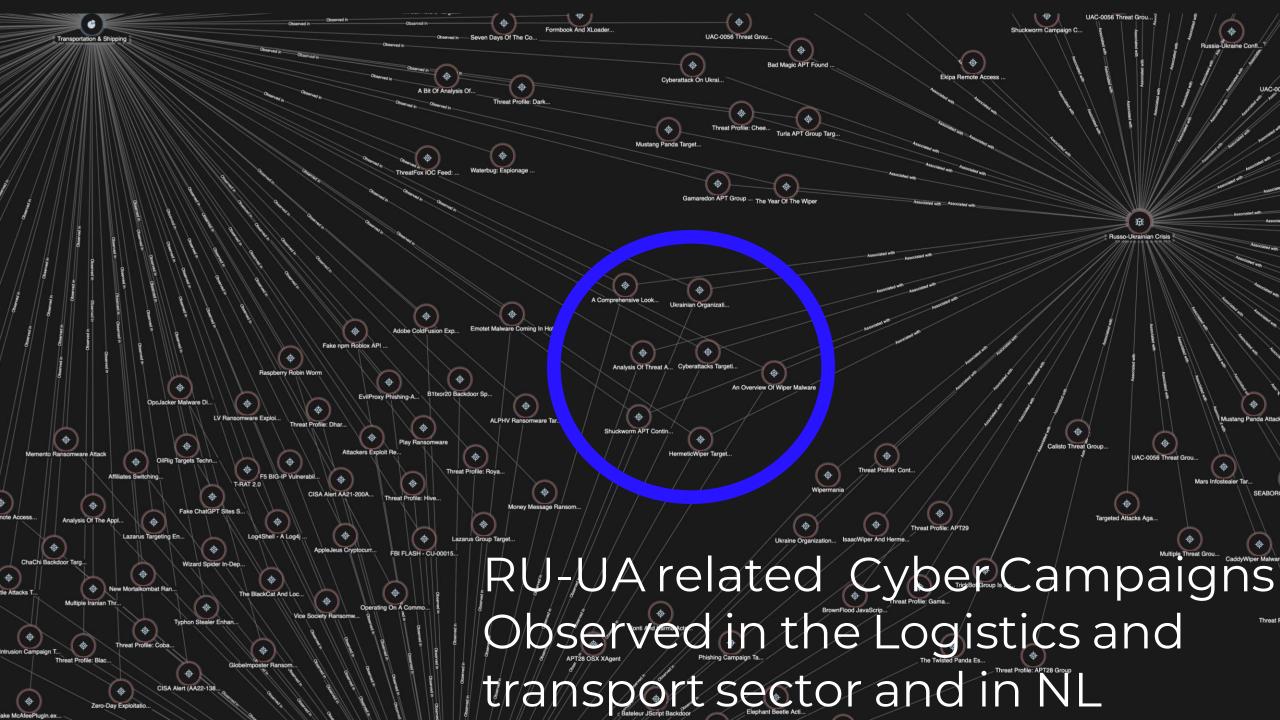
State collapse















# The Digital Operational Resilience Act (DORA)

Regulation (EU) 2022/2554

# NIS 2 Directive





SOC 1.0

Foundation Level

Compliant-Focus

Reactive

Audit-Driven

#### **Optimized**

SOC 2.0

Operational Level

Threat-Focus

Proactive

Intel-Driven

#### Resilient

SOC 3.0

Trusted Level

**Business-Focus** 

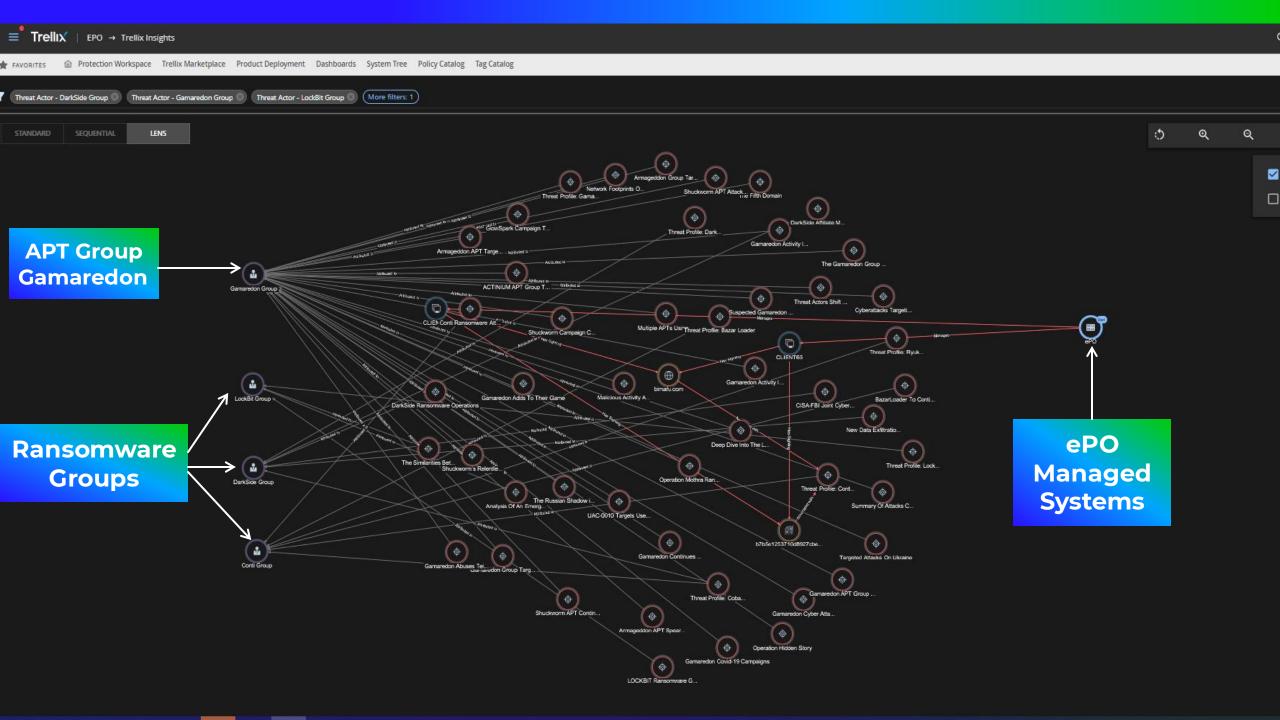
Adaptable

Risk-Driven

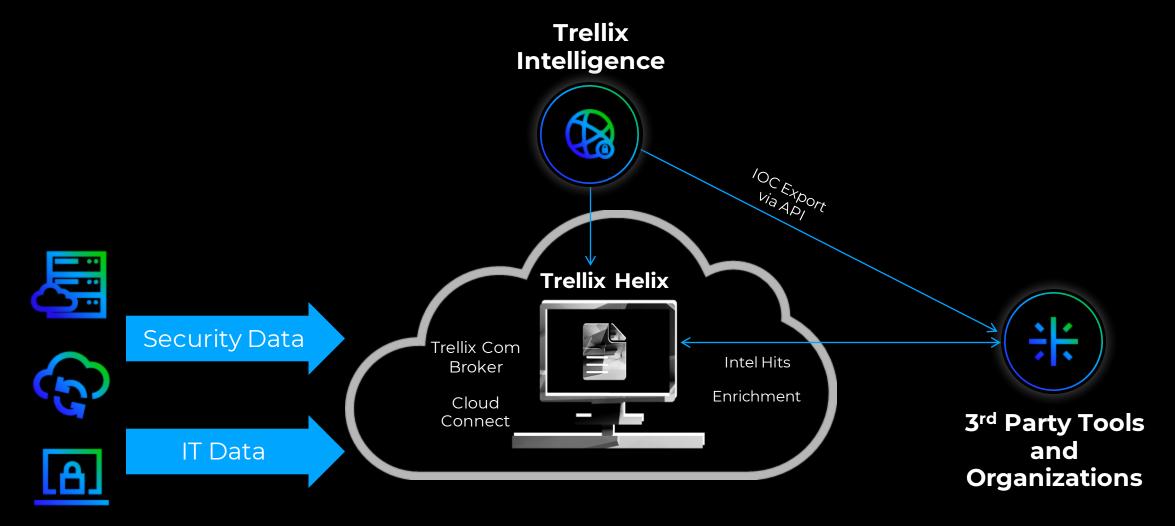


# State of Adaptability in Sec Ops





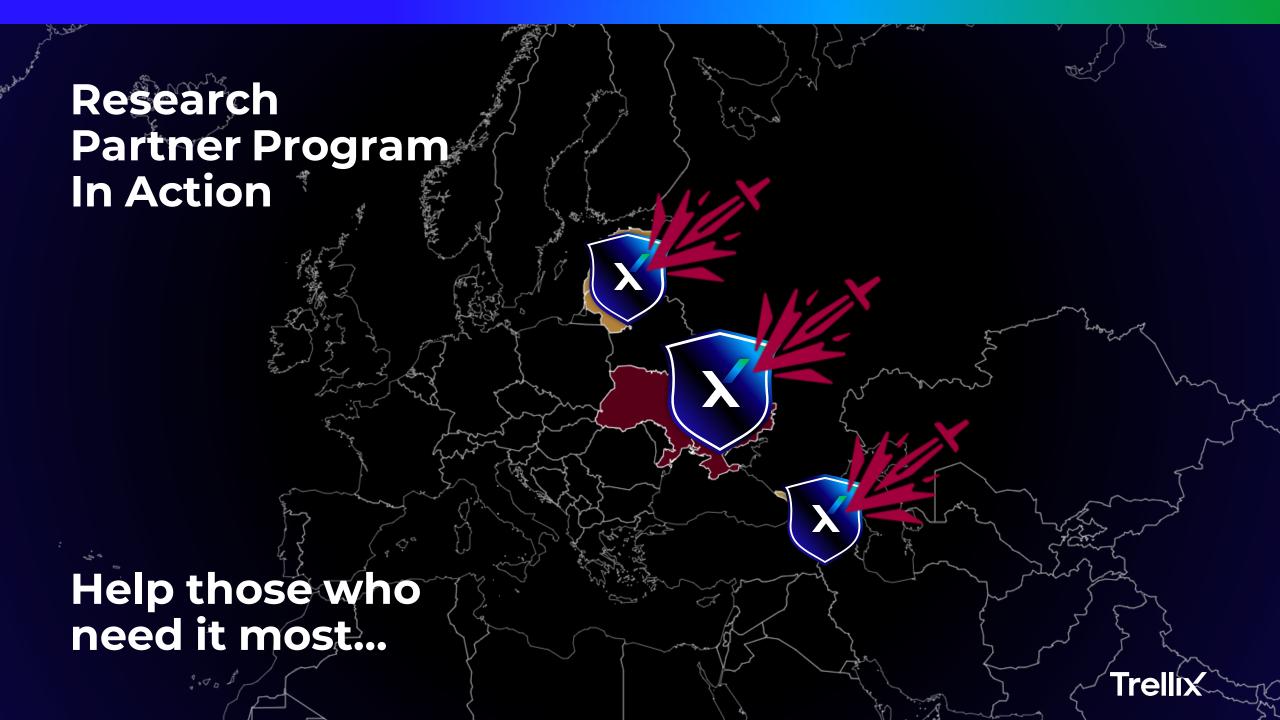
## **Sharing Threat Intel Across Borders**



# Trellix Intelligence From the Frontlines

Research Partner Program





# SOGU Activity Discovery on Eastern European Participant



#### **Overview**

While conducting routine threat hunting for advanced threats, suspicious activity was identified with our Research Partner consistent with SOGU infection and persistence on a host belonging to Eastern European RPP participant.

# Gamaredon/UNC530 TEMP. Armageddon attacks



#### **Overview**

During one of our Threat hunts, Trellix Threat Intelligence Group identified Gamaredon's Petrodo, which was targeting a Government organization. Gamaredon was leveraging specific PowerShell scripts and Wscripts for C2 communications.

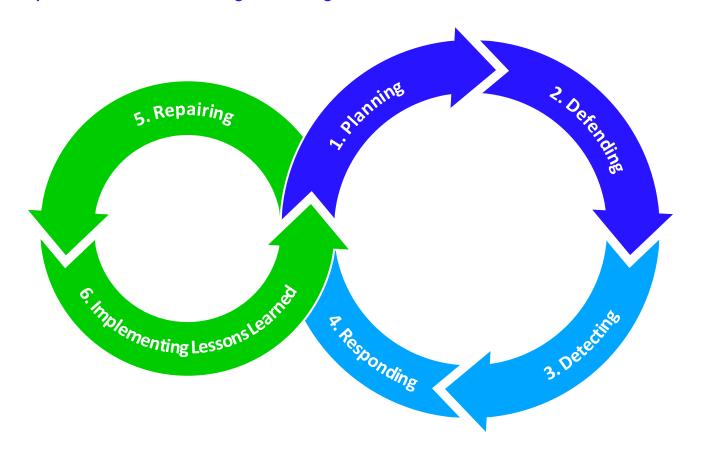
The C2 infrastructure was very dynamic. Threat actor created prevalence via schedule tasks and Logon Registry Keys.





### **APT Defense is a constant process**

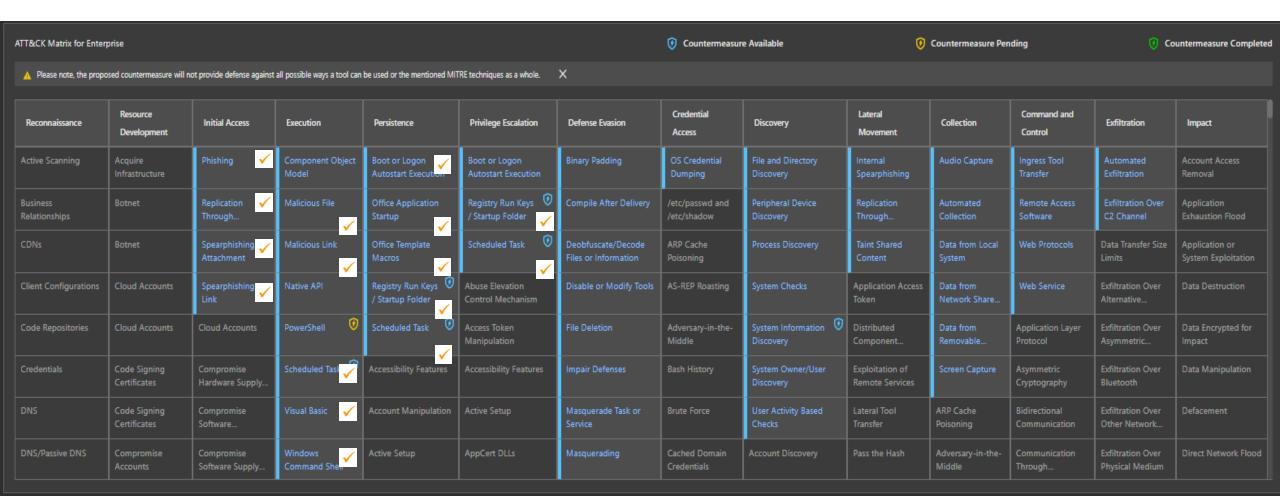
Adaptable Security Lifecycle



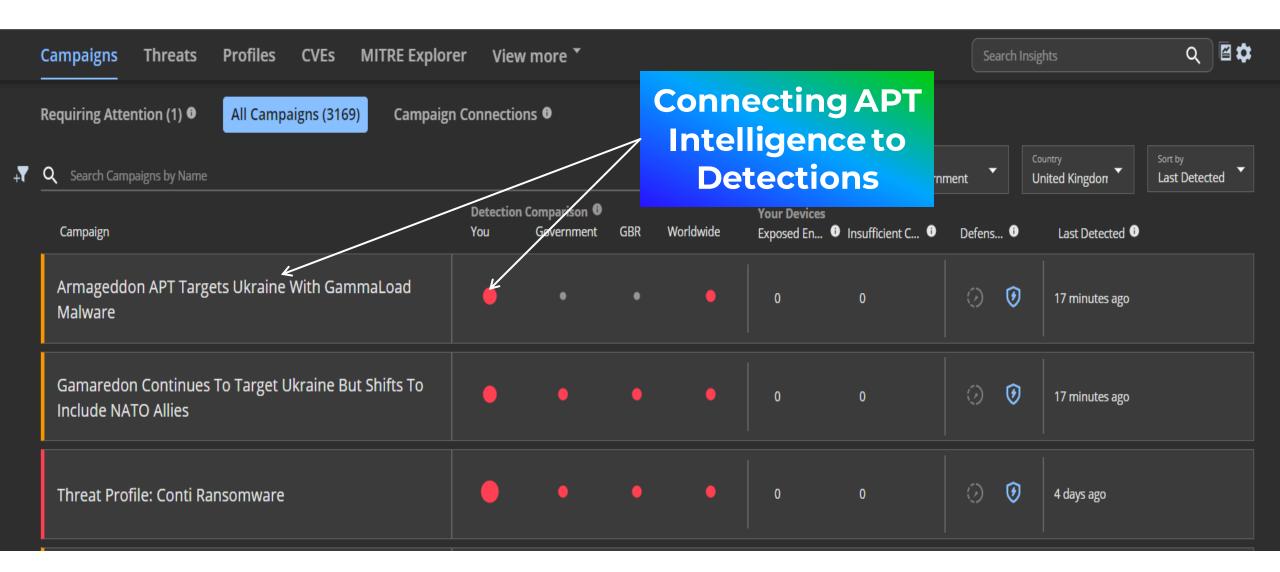
The defense life cycle is a continuous process of Preparation, Prevention, Detection and Mitigating Attacks. When a ransomware attack is successful, the Recovery and Root Cause Analysis phases are triggered.



## **Identify APT Attacks Early**

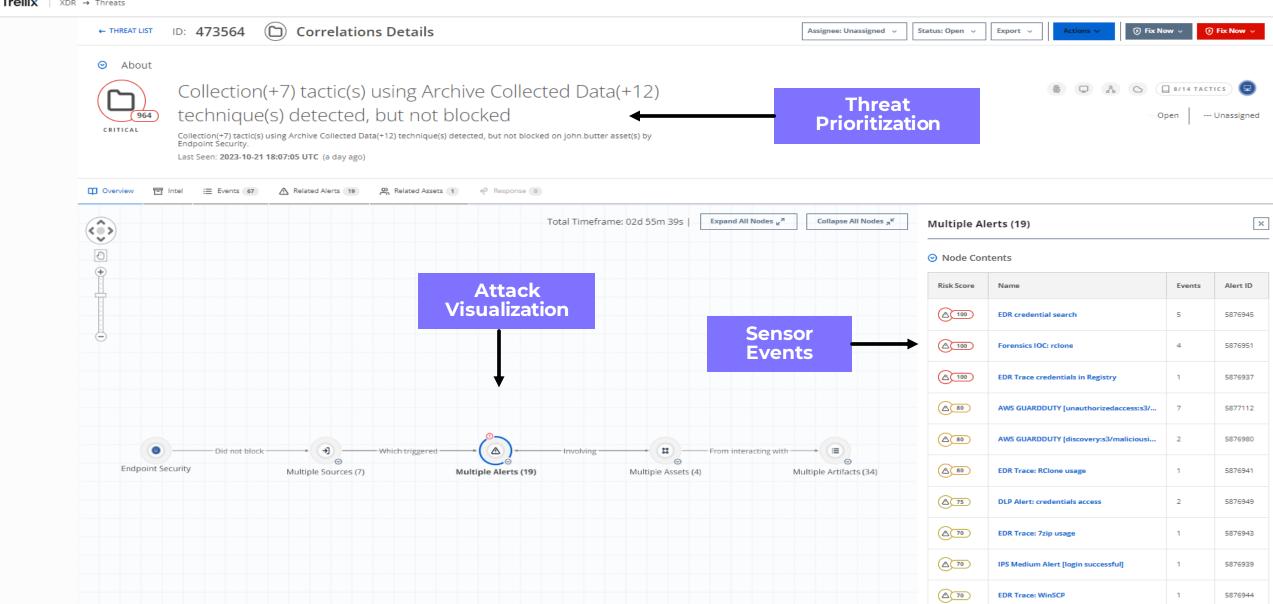








# XDR = Visibility Across the Kill Chain



### **Augment Built in Defences**

Make Your Organization more Resilient with Trellix

#### **Mobile Threat Protection**

Trellix Mobile extends protection to Mobile Devices managed by Intune

#### **Legacy Systems Protection**

Trellix Application Control protects legacy Operating Systems



#### **XDR**

Trellix XDR provides Open XDR capability that detects threats using logs from Defender and O365 applications as well as Trellix security controls.

#### **Email Security**

Trellix Email Security protects against advance threats and business email compromise



#### **Forensics and OnPrem EDR**

Trellix HX supplements Defender with additional visibility and investigative capability

#### **Benchmark Assessments**

Trellix Policy Auditor provides continuous monitoring to verify configuration against customer security benchmarks



#### **Data Security**

Trellix Data Security covers endpoint, network and databases

#### **Threat Intelligence**

Trellix Insights provides contextual threat indicators which can be imported into Defender or other SOC tools



### Protect the critical systems

Lock Down Industrial Control, Medical and Financial Systems



















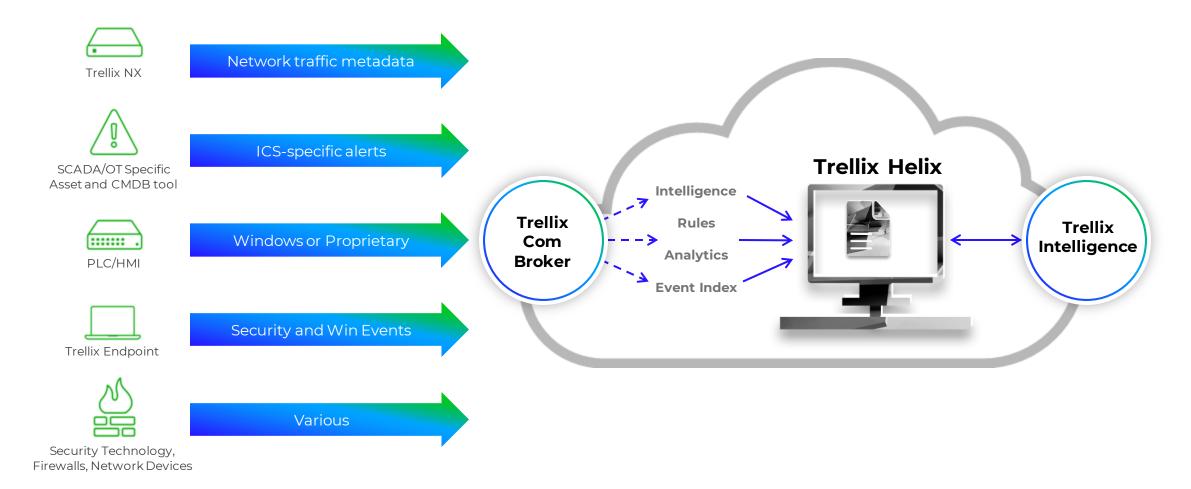








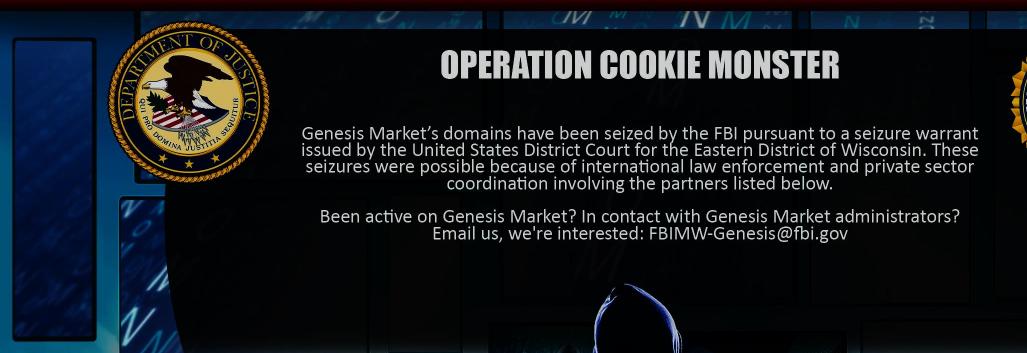
# OT Threat Detection and Response with XDR







# THIS WEBSITE HAS BEEN SEIZED



























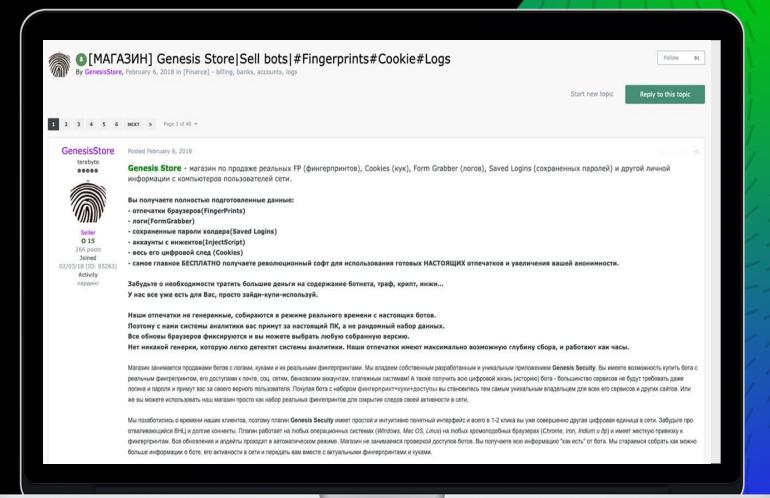






# Once upon a time...

In 2018 on a Russian underground forum.



### What was in the showroom....

450K different visible profiles

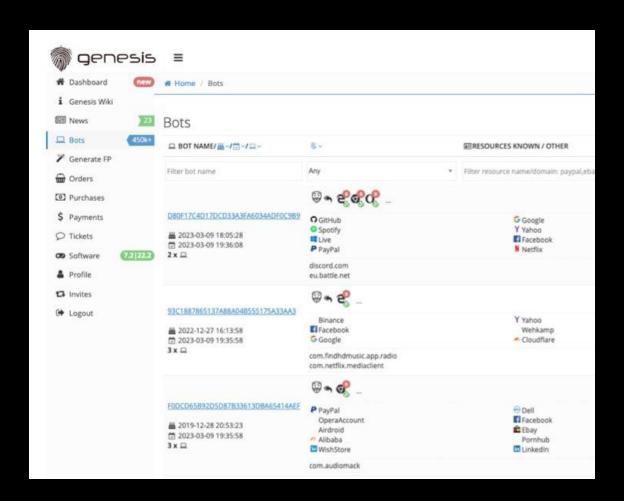
1.5 M Profiles in total

**225** Different Countries

6-200 USD Price per Profile

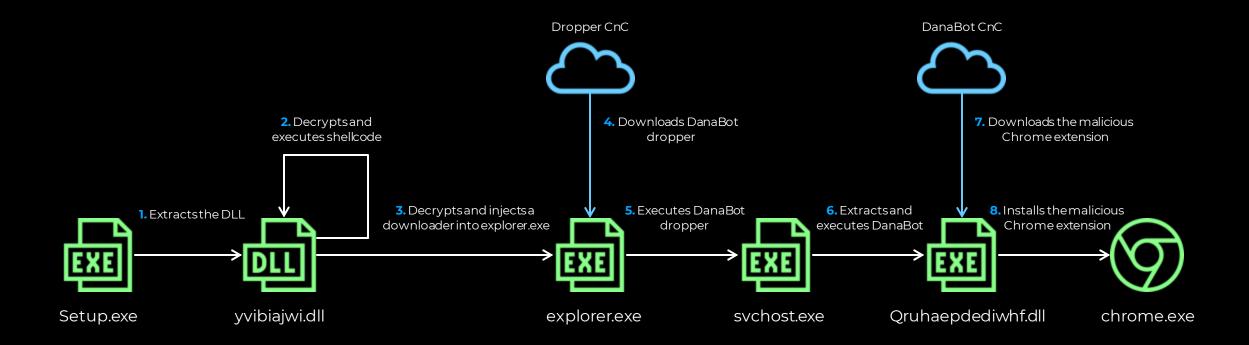
Realtime Updates on the profiles

Access to popular accounts for e.g.: Google, Amazon, Facebook, Netflix, Spotify, PayPal, Alibaba, LinkedIn, Twitter, Corp logins.... etc.



# How did Genesis keep the showroom full?

Using Commodity malwares and a proprietary browser extension.





# Contributions by Trellix:



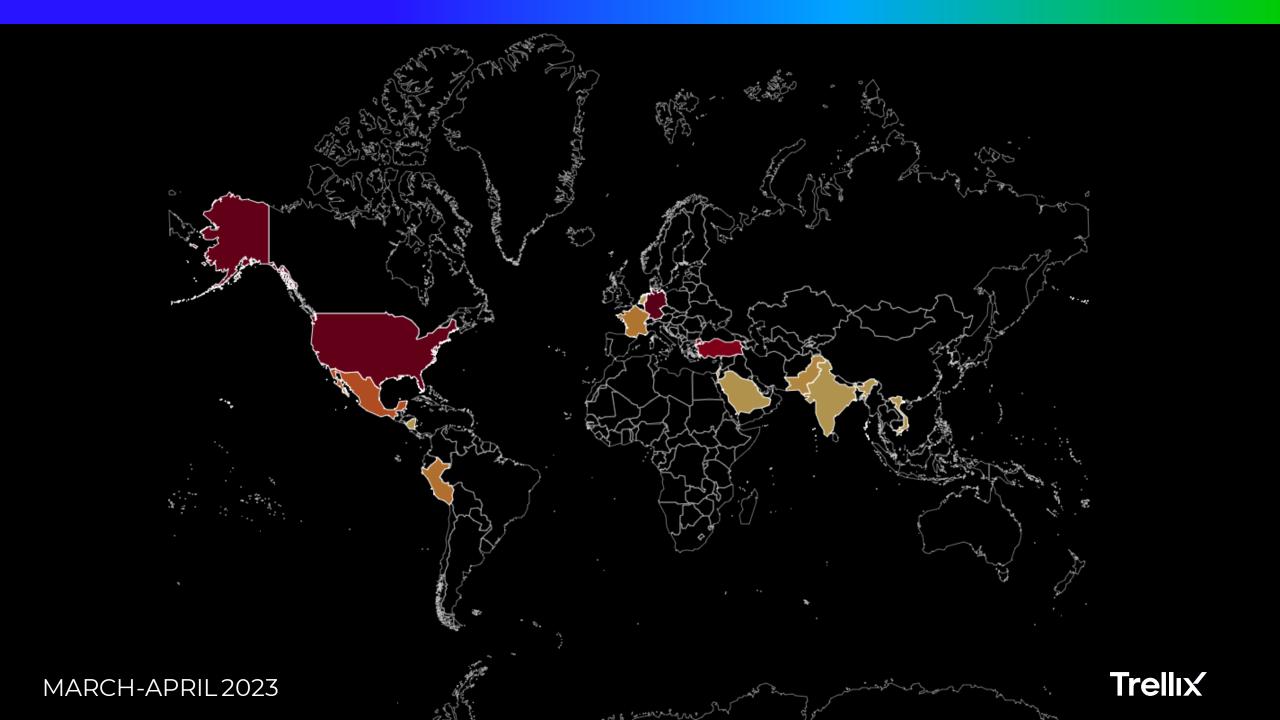
Malware Analysis

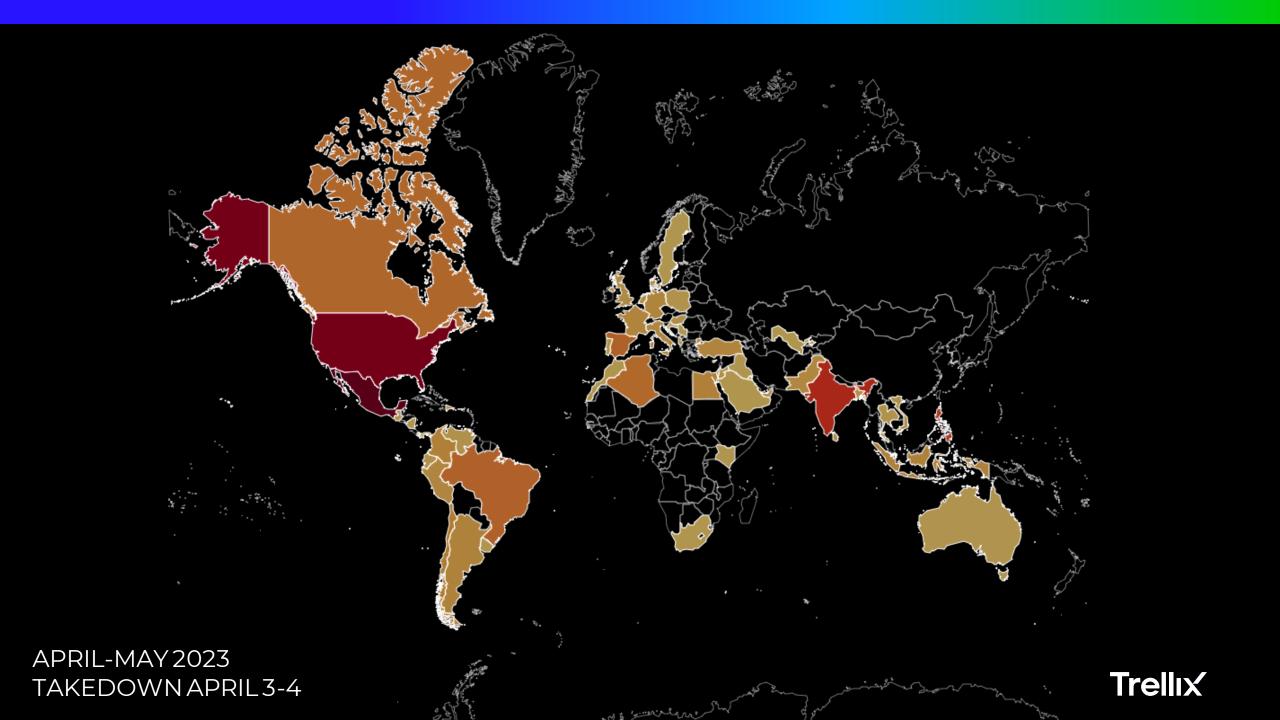


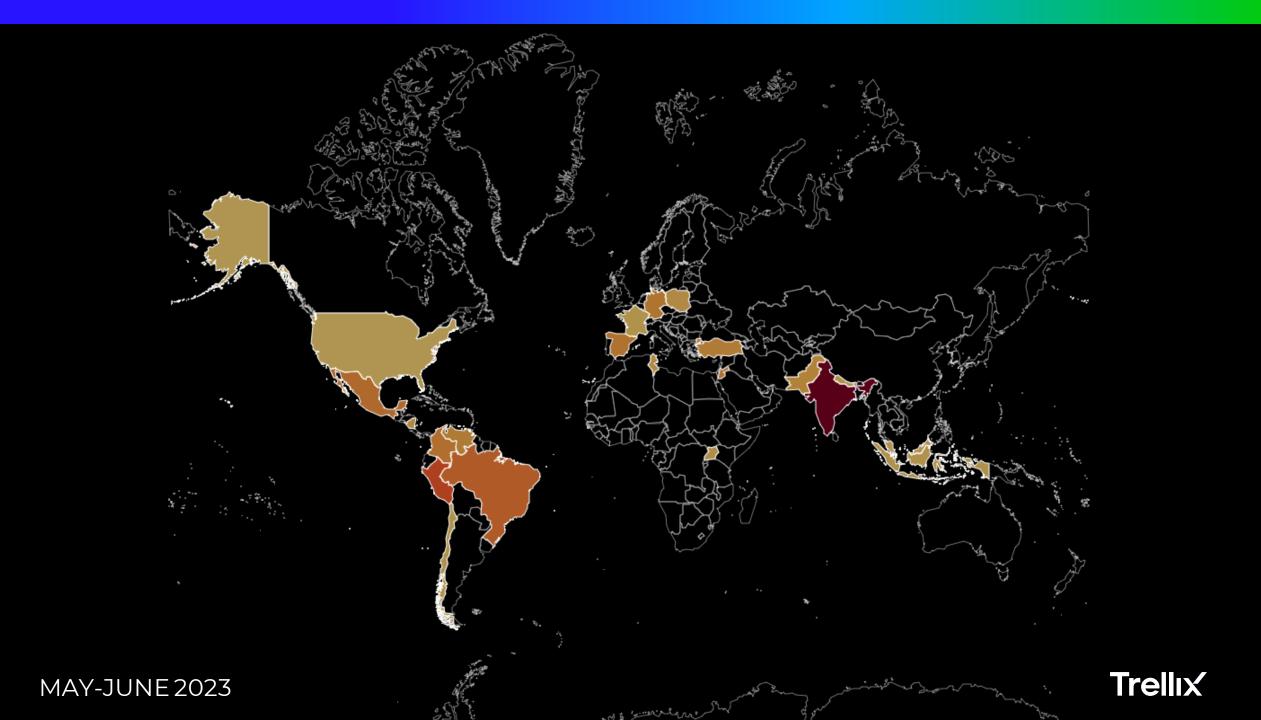
Remediation Advice

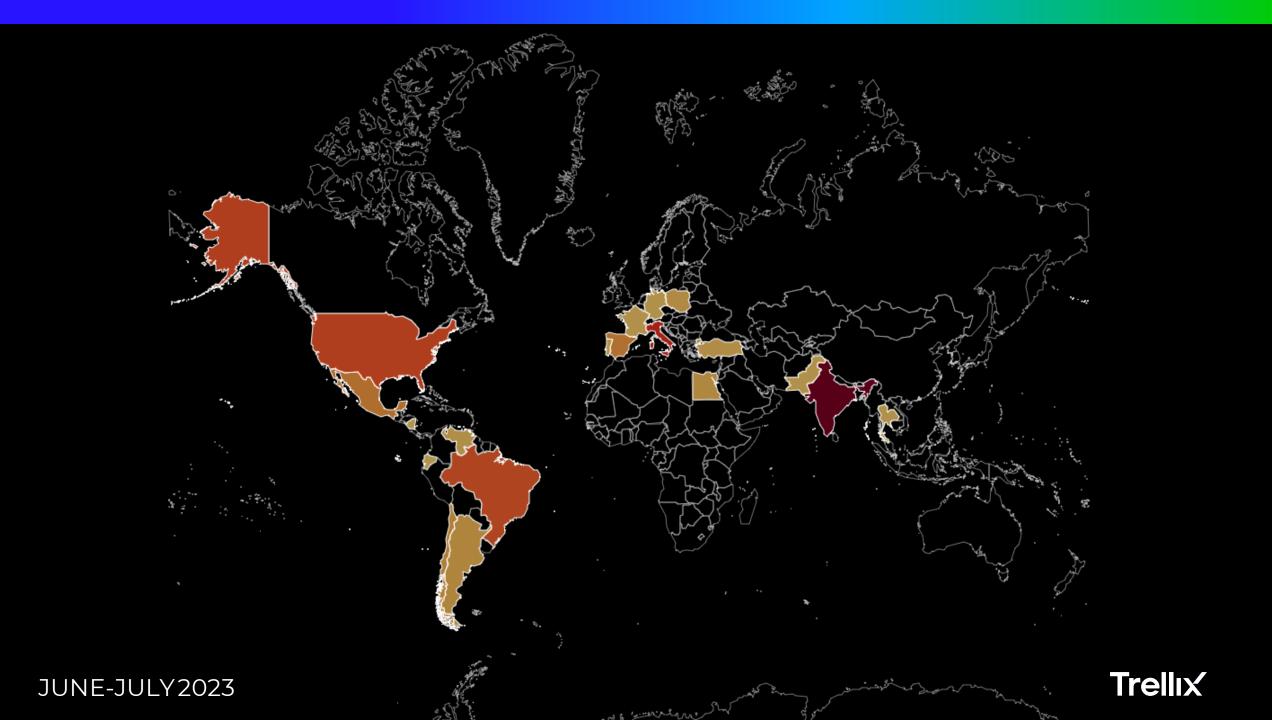


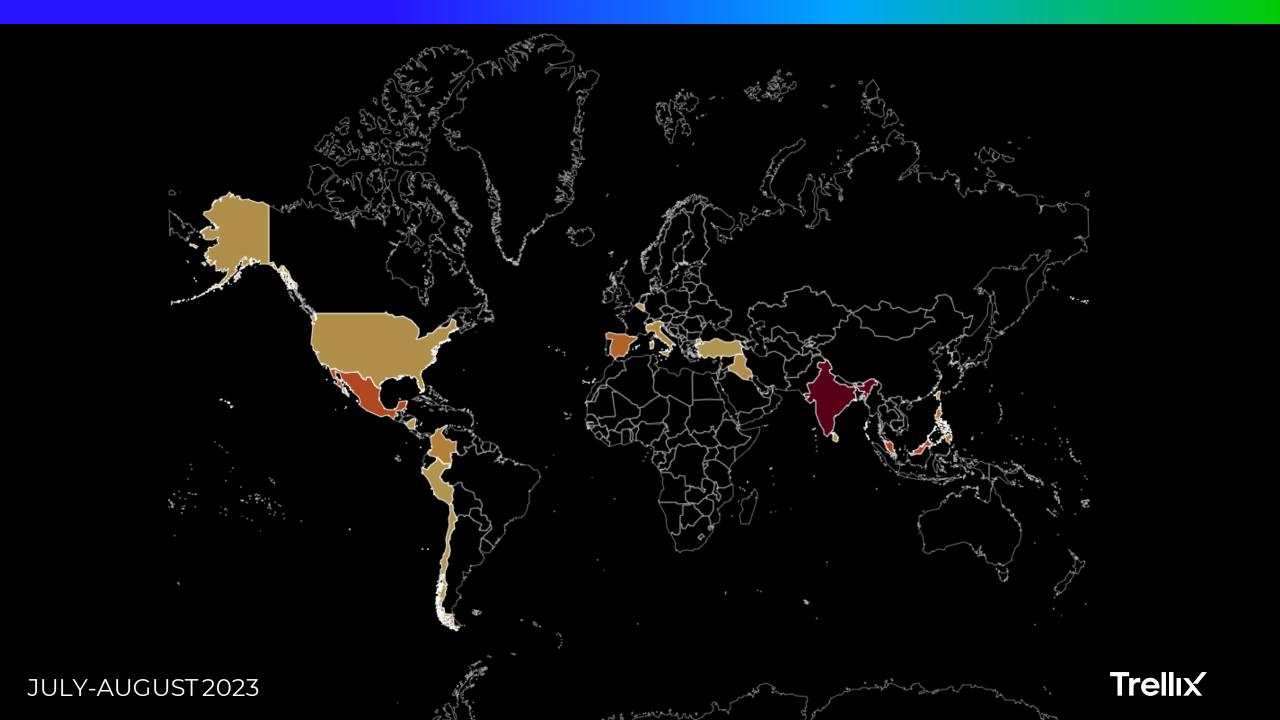
Sample Sharing

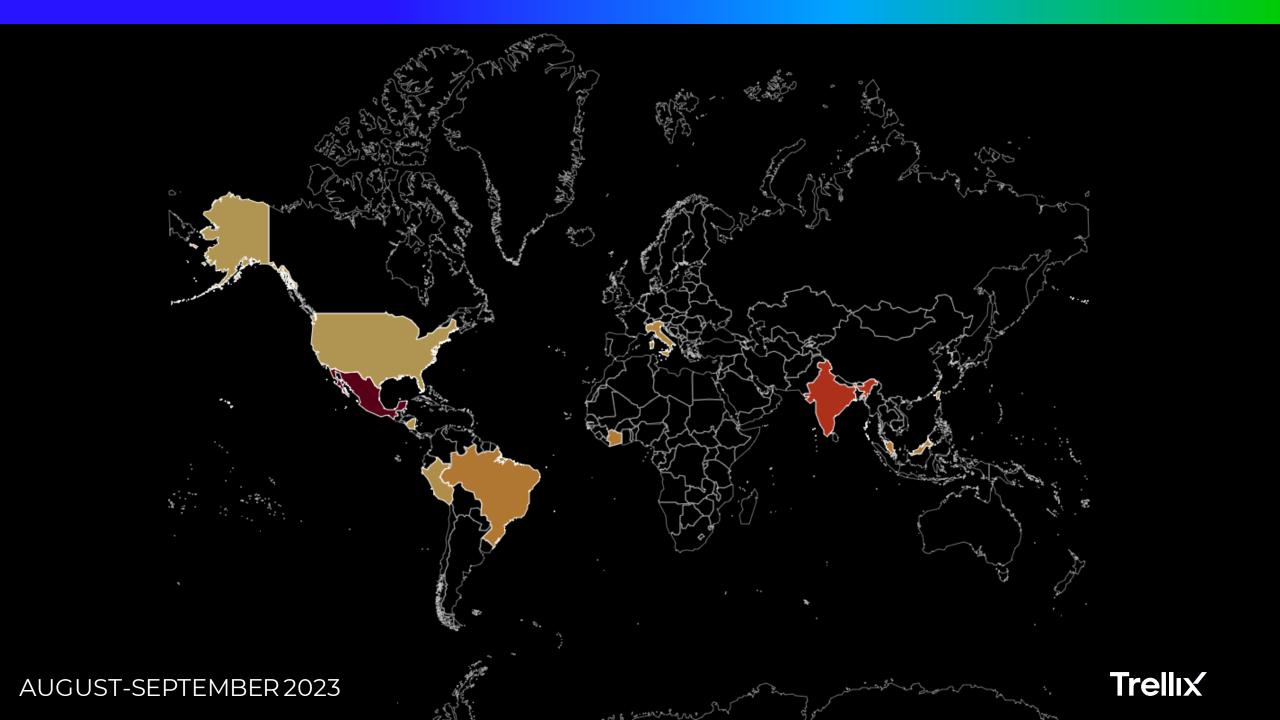


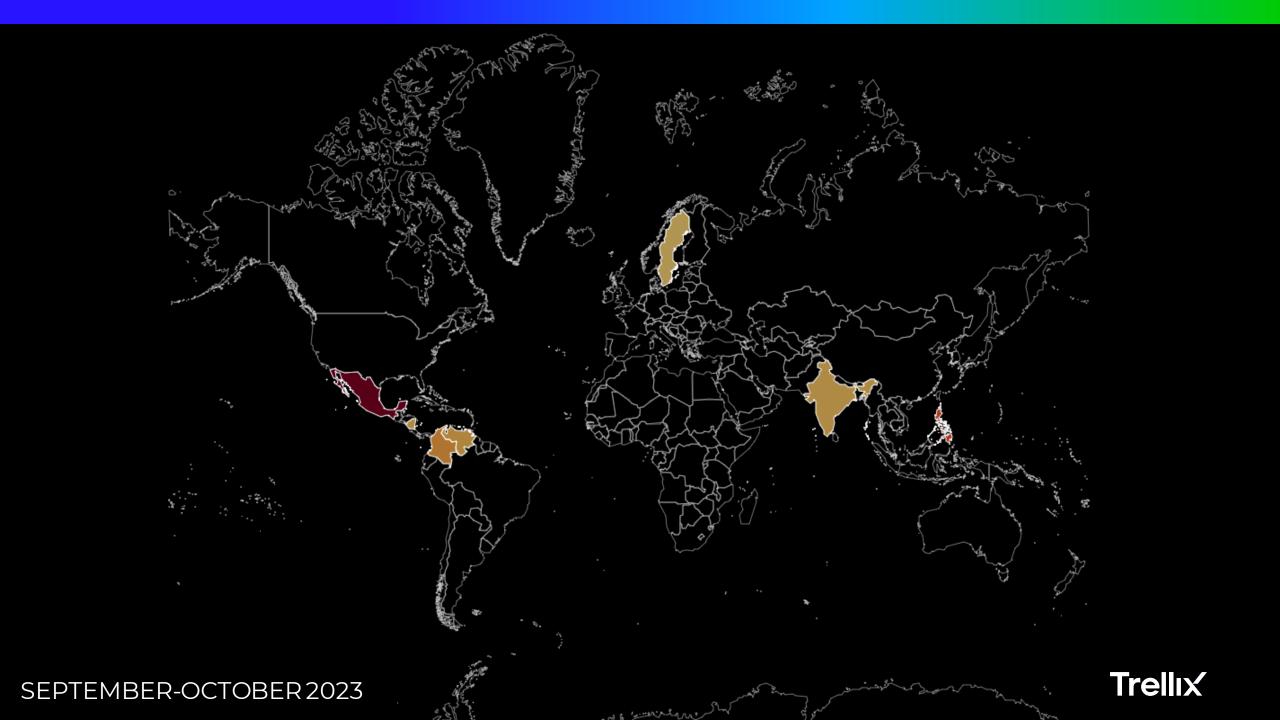








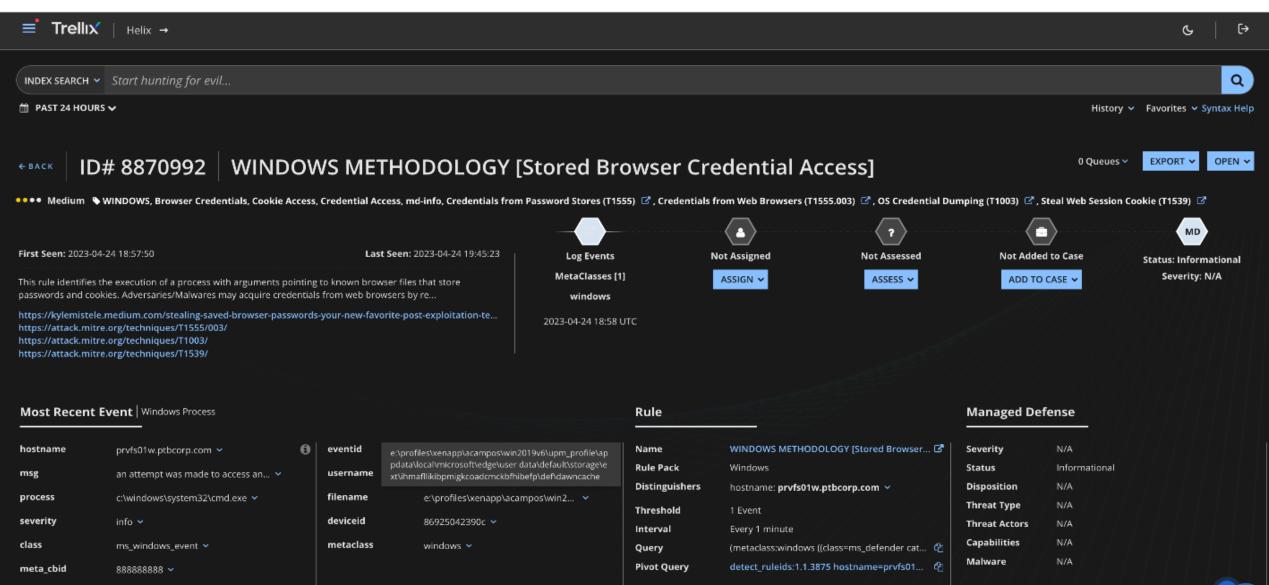




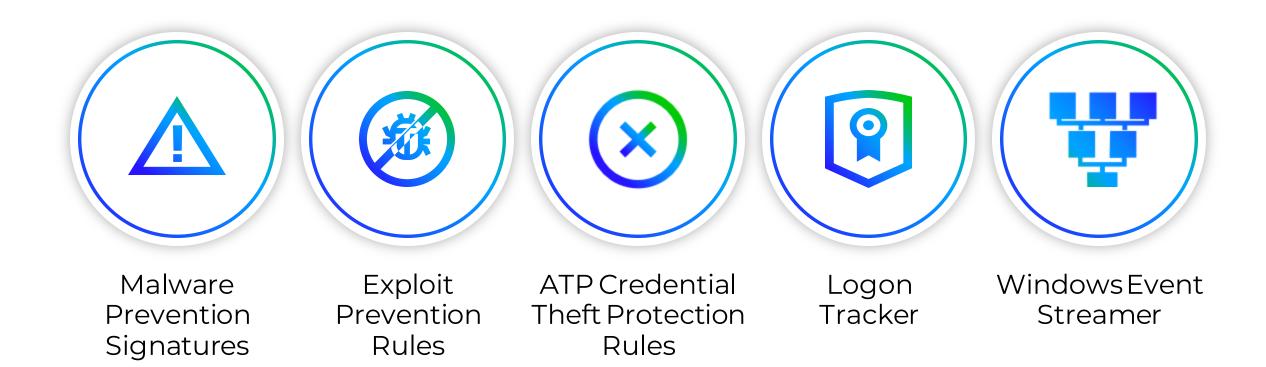


# What can you do? **Trellix**

# **Browser Fingerprint Credential Theft**

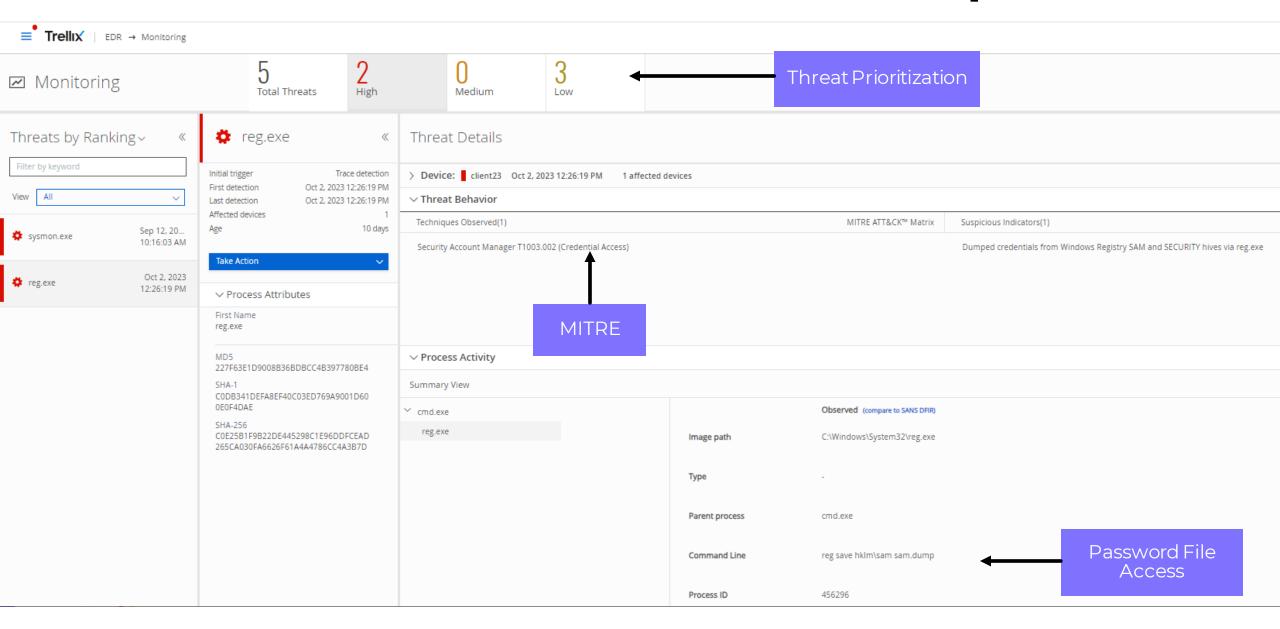


### **Credential Protection in Endpoint**





## **EDR Detects Credential Theft Techniques**



## Identity Provider integrations in XDR



Azure Active Directory



Duo Auth



Entrust Intellitrust



Okta



RSA Secure ID

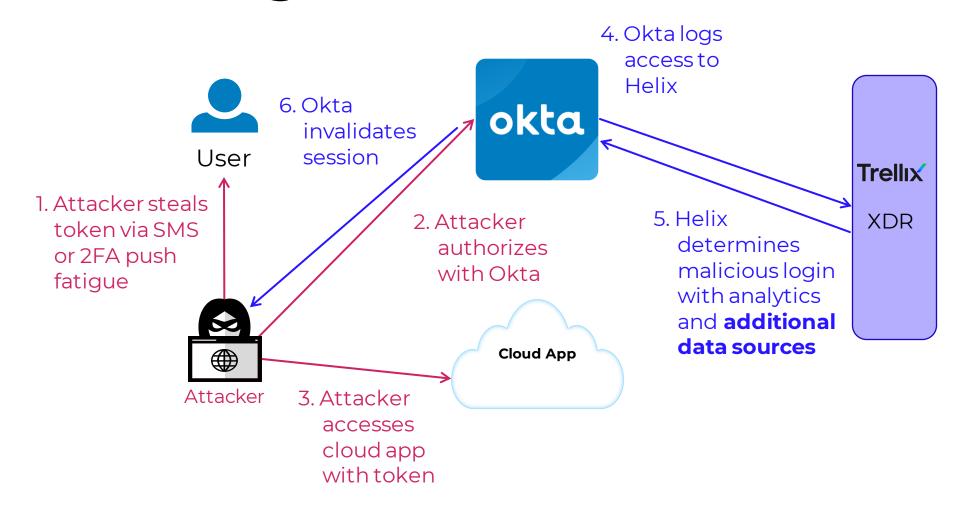


Amazon Verified Access

- ☑ Data Foundation for identity-based scoring in XDR
- Flag VIP users based on profile for risk scoring
- Understand authorization levels to apps for a given user
- Connecting users to roles provides basis for investigations
- Tracking login patterns informs threat hunting



## How can Identity Data + XDR work together?





## **Chaos to Clarity**

Take A Moment is about simply taking a few seconds every day for our mental health...to pause, breath, disconnect and then reconnect, so we can find Clarity. A simple action that can make a life changing difference in our fast-paced world.



### WE ALL NEED TO TAKE A MOMENT. SO, LET'S TAKE A MOMENT TOGETHER.







## Trellix and Amazon Web Services (AWS) Better Together for Cloud Security

Harrison Holstein
Global Solution Architect

# The most secure, extensive, and reliable Global Cloud Infrastructure

Infrastructure allows you to run workloads

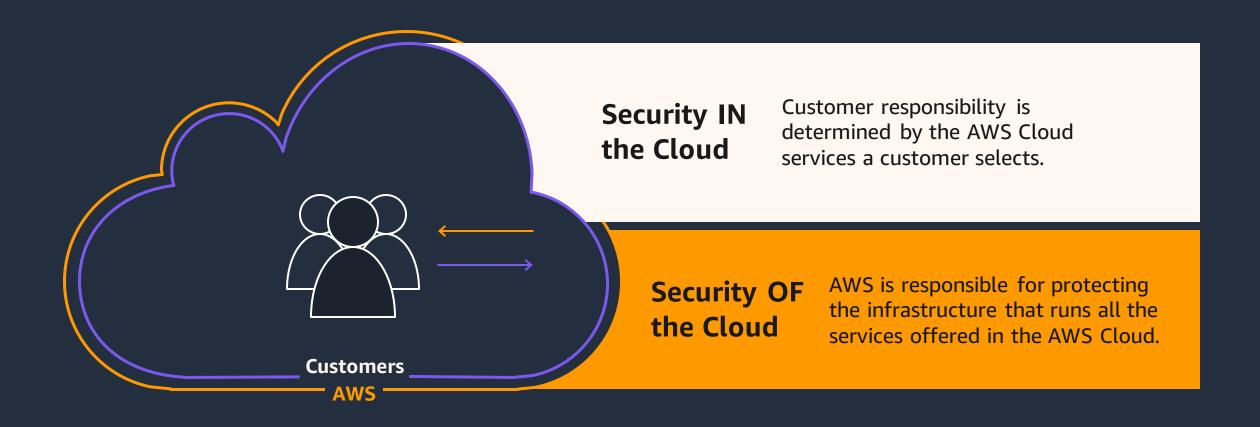
You have the same access and capabilities no matter where you are

200+ fully featured services from data centers globally





### Shared responsibility model





### Infrastructure & services to elevate your security



Inherit global security and compliance controls



Scale with superior visibility and control



Highest standards for privacy and data security



Automate & reduce risk with deeply integrated services



Largest ecosystem of security partners and solutions



## Highest standards for privacy and data security



Meet data
residency requirements
Choose an AWS Region,
and AWS will not replicate
it elsewhere unless you
choose to do so



Encryption at scale
with keys managed by
AWS Key Management
Service or manage your
own encryption keys with
AWS CloudHSM using
FIPS 140-2 Level 3
validated HSMs



Comply with local data privacy laws by controlling who can access content, its lifecycle, and its disposal



Access services and tools that enable you to build compliant infrastructure on top of AWS



## Further and faster, together

#### COMMITMENT

On September 19, 2019, Amazon and Global Optimism announced The Climate Pledge, a commitment to meet the Paris Agreement 10 years early



Net-zero carbon by 2040

Path to 100% renewable energy by 2025

\$2 billion Climate Pledge Fund



PRINCIPLES

Regular reporting

Carbon elimination

Credible offsets

200+
signatories

26 industries

PROGRESS

21 countries



























VISA

It's more sustainable in the cloud

3.6x
More energy efficient

88% lower carbon footprint

## Tellx

&













#### Trellix and AWS

Trellix and Amazon Web Services (AWS) have come together to expand security capabilities on the cloud and uncover cloud-specific threats.



AWS Network Firewall



Amazon Route 53 Resolver DNS Firewall



Amazon Virtual Private Cloud (Amazon VPC) Flow Logs



**AWS Verified Access** 



Amazon Simple Storage Service (Amazon S3)



Amazon CloudWatch



AWS CloudTrail



**Amazon Inspector** 



Amazon Guard Duty



**AWS Security Hub** 



Amazon Security Lake



### **Amazon Security Lake**

AUTOMATICALLY CENTRALIZE SECURITY DATA INTO A PURPOSE-BUILT DATA LAKE



Breakout 8 – Thursday 26 October 11:45-12:40

Automatically centralize data from AWS environments, SaaS providers, on premises, and cloud sources across AWS Regions

Optimize and manage security data for more efficient storage and query performance

Normalize data to an open standard to streamline security data management across multicloud and hybrid environments

Analyze security data using your preferred analytics tools while retaining complete control and ownership of that data

#### NOW GENERALLY AVAILABLE

## Amazon Bedrock

The easiest way to build and scale generative AI applications with foundation models (FMs)



Accelerate development of generative Al applications using FMs through an API, without managing infrastructure



Choose FMs from Amazon, Al21 Labs, Anthropic, Cohere, Meta, and Stability Al to find the right FM for your use case



Privately customize FMs using your organization's data

## Keeping your data private and secure



None of the customer's data is used to train the underlying model



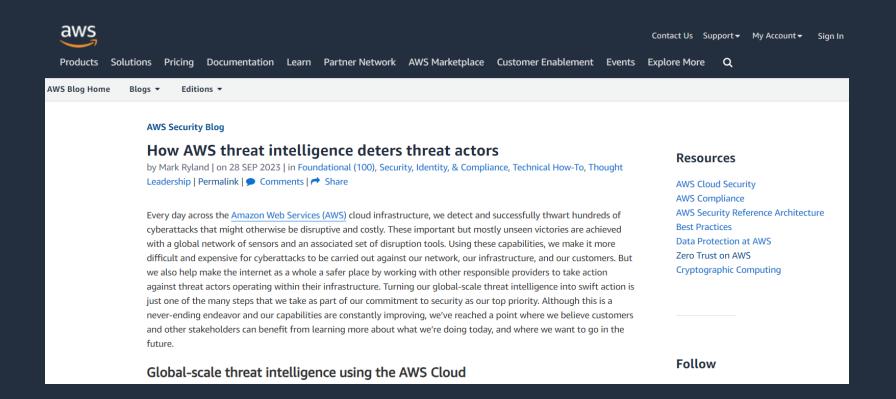
All data is encrypted at rest and PrivateLink support allows access to Bedrock APIs via customer's VPC endpoints



Customized foundation models and the customer-specific data that trains them remain private



### **AWS** threat intelligence







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## Thank you!

AWS@trellix.com

## Panel Discussion Cybersecurity Landscape | EMEA Perspective



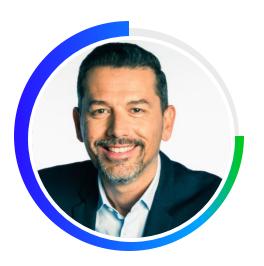
Fabien Rech
Trellix
SVP and GM
EMEA



Michael Faulkner

NATO

Deputy Head
Infrastructure



Chris Steiner

Zimperium

Vice President

EMEA



Vibin Shaju

Trellix

VP, Solutions Engineering
EMEA

