

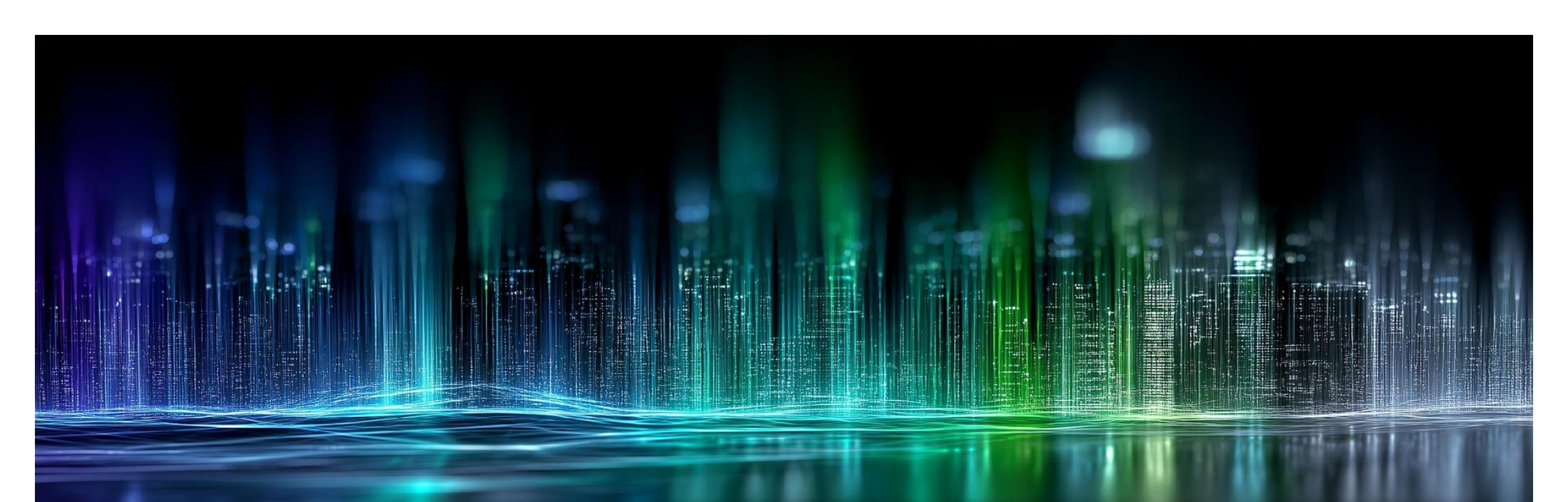
Trellix

The Higher the Stakes:
A New Road Forward
in Protecting Your
Mission Critical
Organization

Natalie Polson

Chief Revenue Officer





87%

Fortune 100
Financial Services
companies **use**
Trellix

40K+

Trellix
customers in
185 countries

3.5K

Global **Trellix**
employees

600+

Leading
innovation with
patents

\$1B+

Annual **Trellix**
revenue



Cybersecurity is fundamentally
reshaping itself.

Trellix

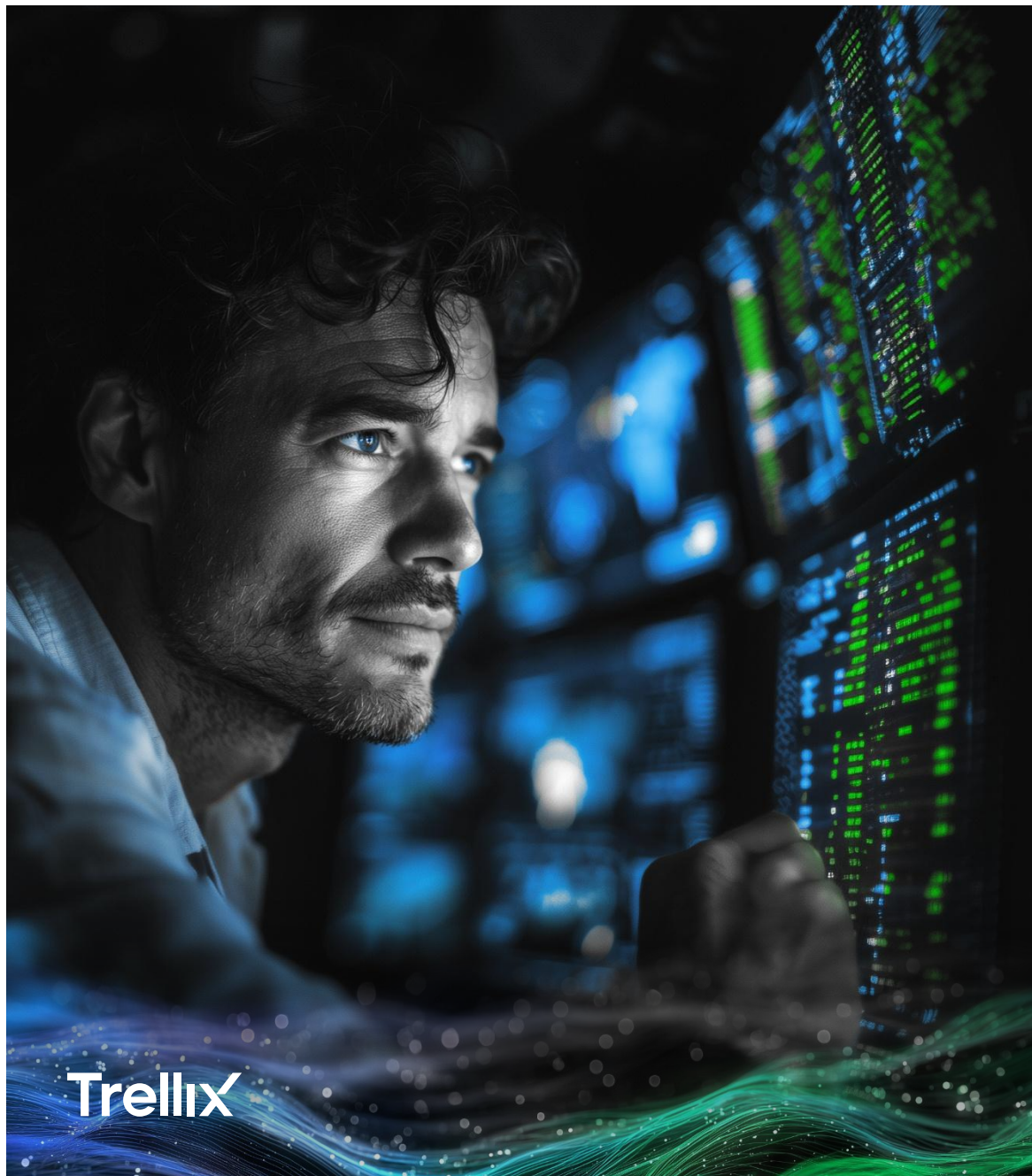


The Mind of the CISO:

Closing the gap between reaction and readiness

Insights from global CISOs on strategically operationalizing threat intelligence to build resilience, accelerate response, and stay ahead of evolving threats.





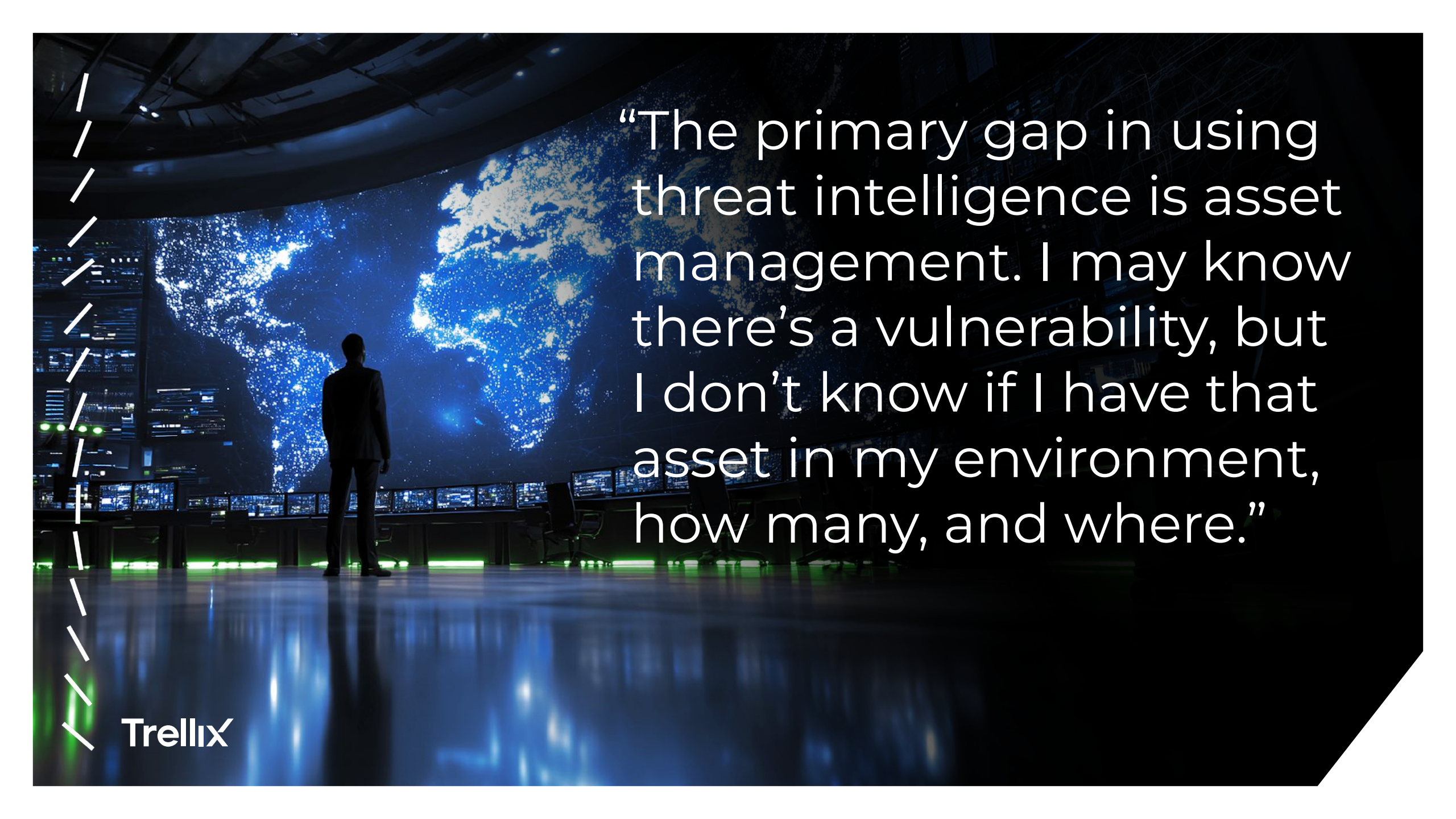
40%

of global CISOs agree that seamless integration of security tools would enable them to manage cybersecurity more effectively

“We’re relying more on tools
than we are on the human,
or the human firewall.
We’re definitely relying
on the tools more to stop
threats than the training
we do for our employees.”

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“The primary gap in using threat intelligence is asset management. I may know there’s a vulnerability, but I don’t know if I have that asset in my environment, how many, and where.”

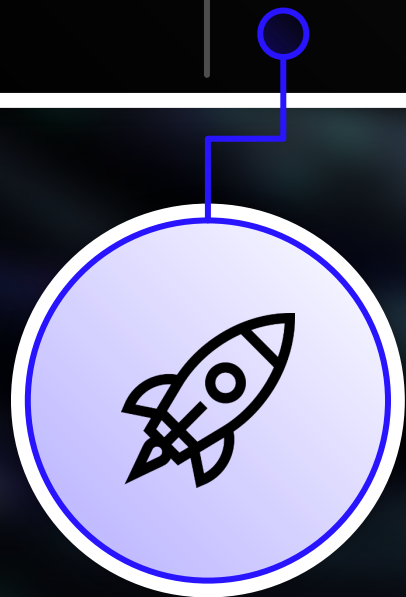
2022

2023

2024

2025

2026



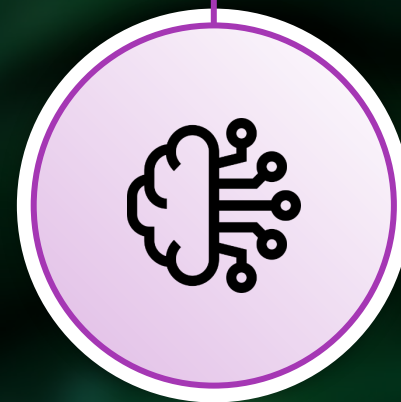
**Trellix
Launch**



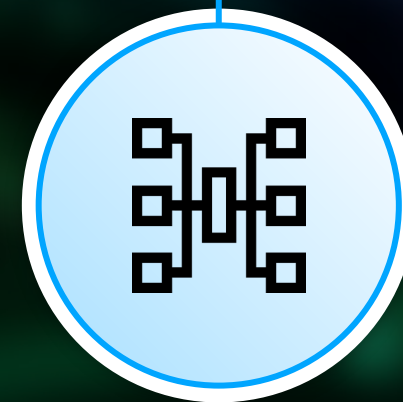
**Portfolio
Rationalization**



**Portfolio
Integration**



**GenAI
Innovation:
Trellix Wise**



**Platform-
Enabled
Outcomes**

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We stop threats everywhere, and
for the largest, most architecturally
complex environments.

Trellix

The background of the image shows two men in a dark environment, looking at a glowing digital interface. The man in the foreground has grey hair and a beard, wearing glasses. The man behind him is partially visible. The interface is filled with vibrant blue and green particle effects, resembling a data visualization or a futuristic control panel. The overall mood is high-tech and secure.

Trellix

Mission-Critical Security

Trellix



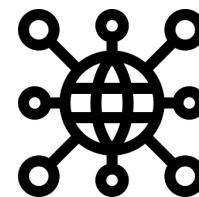
**Segment
with Intent**



**Coverage
Model**



**Solution-Led
Sales Motions**



**Channel
Ecosystem**

The background of the slide is a dark, abstract composition. It features numerous thin, glowing lines in shades of green and blue that curve and flow across the frame, creating a sense of motion and depth. Interspersed among these lines are many small, out-of-focus light points (bokeh) in the same color palette, adding to the ethereal and high-tech aesthetic.

Make it easier, faster, and more
valuable to do business with us.

Trellix



2025
Where we are today

Trellix

50%

Increase in training
year-over-year

2,400

Additional partner
representatives trained
on Trellix solutions in
the past quarter



2026
Where we are headed

Trellix

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Trellix

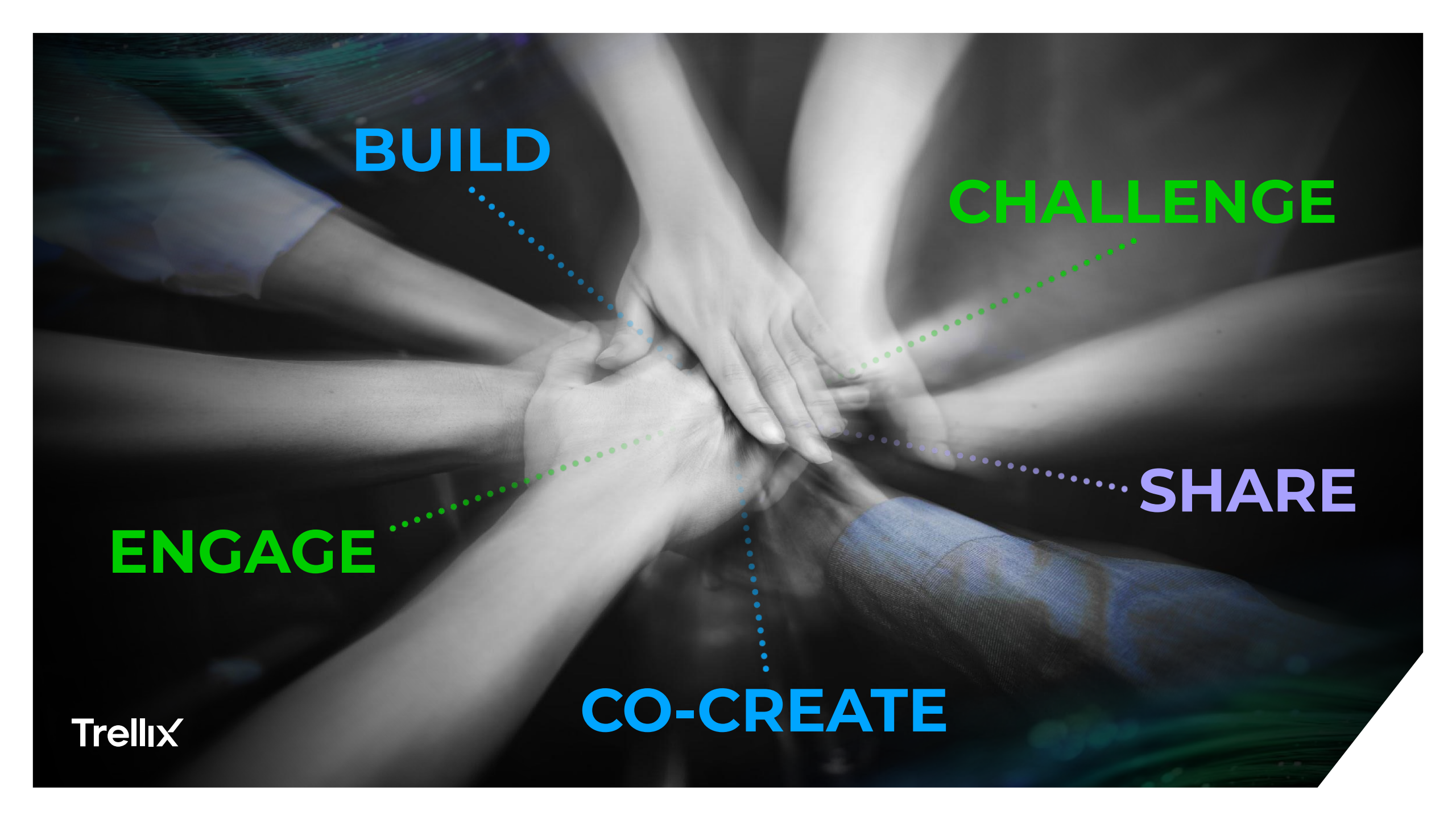
Mission-Critical Security

Trellix

A group of people are shown from the chest up, their arms raised in a celebratory high-five gesture. The image is overlaid with vibrant, glowing digital light trails in shades of blue, green, and purple, suggesting a high-tech or digital environment. The background is blurred, showing bokeh light effects. The overall mood is one of success and teamwork.

WE win
when
YOU win.

Trellix



BUILD

CHALLENGE

SHARE

ENGAGE

CO-CREATE

Trellix



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