

Trellix

Partnerships That Protect What Matters

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President & Chief Customer Officer



Protecting Critical Infrastructure



WHO IS Trellix?

Trellix



Trellix

Your Mission-Critical Cybersecurity Partner

Trellix

Mission-Critical Cybersecurity Partner



800K+

ATMs secured
with **Trellix**

100%

**Major Industrial
Control System**
manufacturers
use **Trellix**

60%

of the world's
largest Oil & Gas
companies use
Trellix

75%

of the **water
distribution
systems**
protected with
Trellix

60%

of Hospital
Medical Devices
protected with
Trellix

Trellix Strategic Priorities



Secure
Hybrid
Environments



Demonstrate Market
Leadership in Regulated
Environments
(Public & Private Sector)



Focus on
Customer
Value

CUSTOMER EXPERIENCE
as a Differentiator

What We've Heard



**Cybersecurity
Talent Gap**



**Analytics,
Artificial
Intelligence,
Automation**



**Security
Operations
Challenges**



**Regulations
and Standards
Compliance**

TRELLIX CUSTOMER VALUE CREATORS

**Professional
Services**

**Customer
Success**

**Intersection
of People and
Technology**

TRELLIX CUSTOMER
VALUE CREATORS

Professional
Services

Customer
Success

Intersection
of People and
Technology

~335

Cybersecurity
Professionals

BEEN THERE.

DONE THAT.

90+ COUNTRIES

— EVERY MAJOR INDUSTRY. —

**AWARD-WINNING,
BATTLE-TESTED,**

— EVER-READY FOR —

WHAT'S NEXT.

WE SERVE AS YOUR

TRUSTED PARTNERS:

ADVISORS, ARCHITECTS,

& ADVOCATES.

~620K

Hours
Delivered

**TRELLIX CUSTOMER
VALUE CREATORS**

Professional
Services

**Customer
Success**

Intersection
of People and
Technology

Are there bottlenecks you don't even know about?

Is the quality where it needs to be?

What happens when demand increases?

How does your infrastructure change?

**TRELLIX CUSTOMER
VALUE CREATORS**

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Services

**Customer
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Intersection
of People and
Technology

CUSTOMER SUCCESS

Security is a business enabler

**TRELLIX CUSTOMER
VALUE CREATORS**

**Professional
Services**

**Customer
Success**

**Intersection
of People and
Technology**





Trellix
Wise

*AI to the next level in
security operations*

Trellix



Trellix



Trellix

A background image showing two business people in suits shaking hands. The image is overlaid with a blue and green gradient. The text is positioned on the left side of the image.

OUR COMMITMENT

Your
Mission-Critical
Cybersecurity
Partner

Trellix

Protecting Critical Infrastructure





Trellix