Trellix

Partnerships That Protect What Matters



Nanhi Singh

President & Chief Customer Officer





Your Mission-Critical Cybersecurity Partner

Mission-Critical Cybersecurity Partner



ATMs secured with Trellix

Major Industrial
Control System
manufacturers
use Trellix

of the world's
largest Oil & Gas
companies use
Trellix

of the water
distribution
systems
protected with
Trellix

of Hospital

Medical Devices

protected with

Trellix



Trellix Strategic Priorities



Secure Hybrid Environments



Demonstrate Market Leadership in Regulated Environments

(Public & Private Sector)



Focus on Customer Value



CUSTOMER EXPERIENCE as a Differentiator Trellix

What We've Heard



Cybersecurity Talent Gap



Analytics, Artificial Intelligence, Automation



Security
Operations
Challenges



Regulations and Standards Compliance



TRELLIX CUSTOMER VALUE CREATORS

Professional Services

Customer Success Intersection of People and Technology



TRELLIX CUSTOMER VALUE CREATORS

Professional Services Customer Success Intersection of People and Technology



BEENTHERE. DONE THAT. 90+ COUNTRIES EVERY MAJOR INDUSTRY.

AWARD-WINNING,

BATTLE-TESTED,

EVER-READY FOR

WHAT'S NEXT.
WE SERVE AS YOUR
TRUSTED PARTNERS:
ADVISORS, ARCHITECTS,
& ADVOCATES.

~620K

Delivered



Are there bottlenecks you don't even know about?

Is the quality where it needs to be?

What happens when demand increases?

How does your infrastructure change?



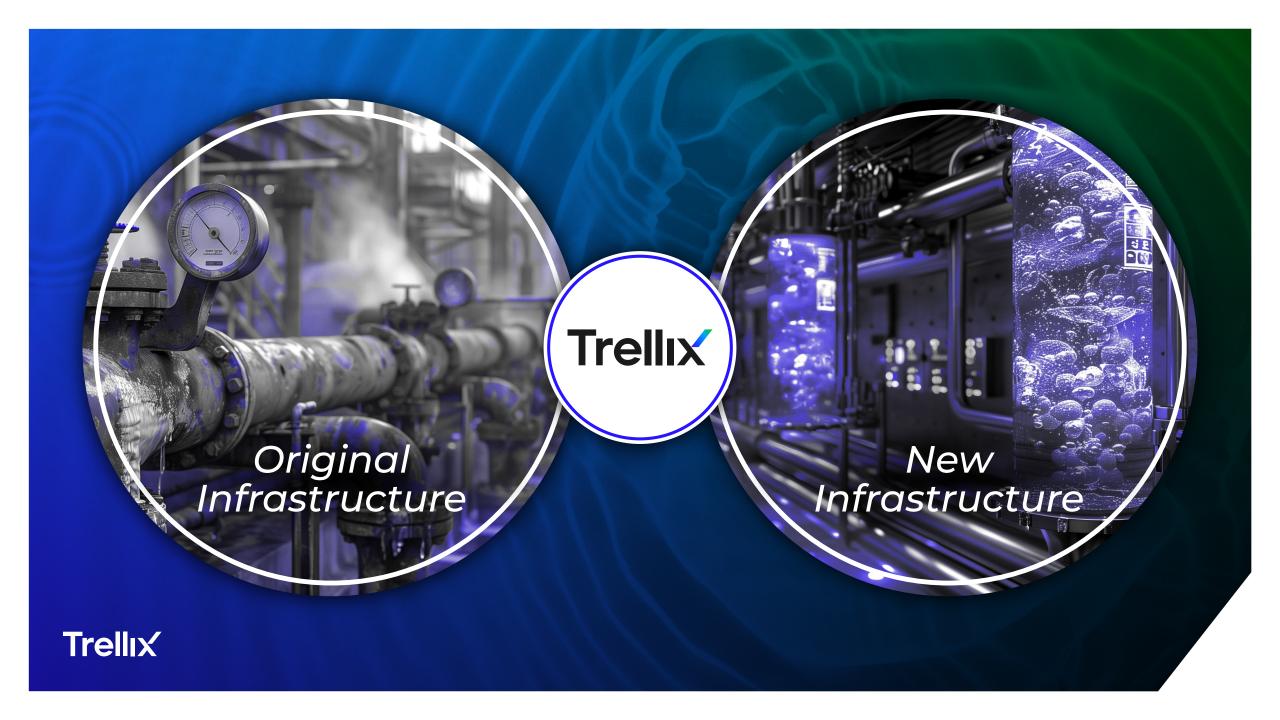
CUSTOMER SUCCESS

Security is a business enabler









OUR COMMITMENT Your Mission-Critical Cybersecurity Partner





