

Trellix

21 – 24 OCTOBER 2024

EMEA & LTAM Partner Tech Summit

Lisbon, Portugal





RECAP | ROME | 2023



INNOVATION

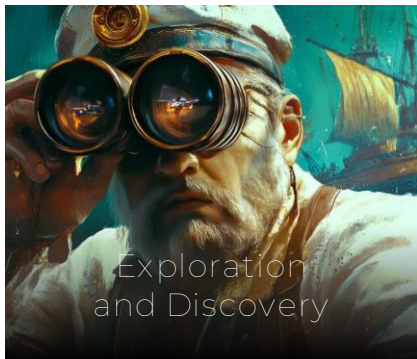
STABILITY

RECAP | ROME | 2023

Vasco Da Gama | Lisbon -> Calicut (India)



Lessons Learned



Exploration
and Discovery

Building Pipeline



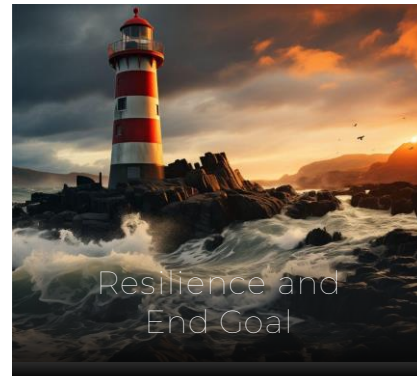
Overcoming Obstacles
& Challenges

Progressing Pipeline



Building Trust and
Relationship

Building Champions



Resilience and
End Goal

Closing

Breakouts (Tuesday Afternoon – Thursday Noon)



XDR



Endpoint
Security



Data Security



NDR



Email &
Collaboration
Security

Outcome

1. How to Present
2. How to Differentiate
3. Demo to WIN
4. Know the strategy



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